



## Director of Wholesale Market Policy

Do you want to join a team that values Service, Collaboration and Excellence?

Do you want to work with an organization that is committed to serving its customers and community by providing clean, reliable, and affordable energy to Long Island and the Rockaways?

Is being part of a value-driven organization important to you?

**If yes, please check us out!**

### Who We Are

We are a team of motivated, engaged, and exceptionally talented self-starters, willing to roll up our sleeves and do what is necessary to get the job done. If you are interested in joining this dynamic team and have a passion to learn, develop, and want your experience to make an immediate impact, please apply.

To find out more about us, please visit our website [www.lipower.org](http://www.lipower.org)

### What We Offer

LIPA offers a thriving company culture, exceptional colleagues, and great benefits. We also offer an environment of continuous development and growth. Our benefit package includes:

- ❖ Hybrid work and flexible hours
- ❖ Excellent Medical insurance
- ❖ No employee cost for Dental and Vision insurance
- ❖ Paid holidays and generous leave time
- ❖ Professional development opportunities
- ❖ Educational assistance opportunities
- ❖ Multiple retirement plan options with company contribution
- ❖ Short-term and long-term disability coverage
- ❖ Flexible spending account
- ❖ Life Insurance
- ❖ 529 College Savings Program
- ❖ \$300 Wellness Reimbursement

### What We Need From You

- ❖ Bachelor's degree in engineering, management, economics, or related field
- ❖ Ten (10) years of experience in wholesale power markets and energy policy to successfully perform the job duties and responsibilities
- ❖ Knowledge of wholesale fuel and electric markets and evolving industry and regulatory developments, both nationally and in New York State
- ❖ Knowledge of LIPA's wholesale fuel and energy requirements

#### LIPA's Corporate Values

**Service:** Our work is service. Everything we do is for the benefit of our customers.

**Collaboration:** Operate as one LIPA team. Everyone is included.

**Excellence:** One plan, with relentless implementation. Clear performance goals.

- ❖ Knowledge of the impacts of recent deregulation trends in the fuel and energy markets
- ❖ Knowledge of utility financial practices, including budget preparation, financial, and regulatory practices
- ❖ Knowledge of systems used to forecast, evaluate, and transact business in the wholesale fuel and energy markets
- ❖ Knowledge of Federal, State, and Local laws and ordinances governing fuel and energy markets

## What You'll Do At LIPA

The Director of Wholesale Market Policy is responsible for fulfilling LIPA's purpose of clean, reliable, and affordable electric service for our customers on Long Island and the Rockaways by managing LIPA's conduct of and decision-making responsibilities for wholesale markets policy, including LIPA representation at the Federal Energy Regulatory Commission (FERC), New York Independent System Operator (NYISO) and other regional transmission organizations (RTOs), and the New York Public Service Commission (PSC). This role also:

- ❖ Coordinates LIPA's decision-making and policy-making authority with respect to its participation in regional power markets and the establishment of market rules and related federal and state regulations.
- ❖ Oversees the representation of LIPA by its Service Providers in RTO stakeholder processes and other industry activities and manages LIPA's self-representation when a Service Provider conflict arises.
- ❖ Manages LIPA's participation in related FERC and PSC proceedings with the assistance of outside legal counsel, and the various Service Providers (Power Supply Management and Fuel Management).
- ❖ Identifies and assesses the financial impact of pending market rules and issues on LIPA customers, oversees the Service Providers' analysis of the same, and develops and recommends policy options for addressing such impacts.
- ❖ Leads the LIPA team in delivering reliable wholesale energy supplies at competitive prices.
- ❖ Implements, monitors, and evaluates complex programs, including but not limited to generation dispatch, wholesale energy market analysis, energy risk management, fuel procurement, and energy supply and sales.
- ❖ Manages energy marketing and dispatching, market systems development and implementation, wholesale market analysis and load forecasting, fuel procurement, and risk management, including forecasting, hedging, trading, and performance monitoring.
- ❖ Conducts analysis and forecasting of electric power and related commodity prices and market trends, in the New York State and U.S. markets.
- ❖ Develops and implements wholesale energy supply, marketing, and operating strategies.
- ❖ Is responsible for O&M and capital budgets, work plans, and achievement of objectives.
- ❖ Represents LIPA's interests to boards, commissions, and councils.

Salary Range: \$170,000 to \$225,000

LIPA is an equal-opportunity employer. All people with disabilities are encouraged to apply to all jobs for which they are qualified. M/F/V/D

Applying: Interested parties should submit their cover letter and resume to Barbara Ann Dillon, Senior Advisor for Human Resources and Administration, at [2025MarketPolicy@lipower.org](mailto:2025MarketPolicy@lipower.org)

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