

FOR CONSIDERATION

March 26, 2025

TO: The Board of Trustees

FROM: John Rhodes

SUBJECT: Approval of the Selection of Firms to Provide Utility Consulting Services

Requested Action

The Board of Trustees (the “Board”) of the Long Island Power Authority (“LIPA”) is requested to approve a resolution, attached hereto as **Exhibit “A”**, authorizing the Acting Chief Executive Officer, or his designee, to engage twenty firms to provide utility consulting services, in the technical areas described below, on an as-needed basis for the Long Island Power Authority for a term not to exceed five (5) years.

Background

The consulting services to be provided by the firms selected in the RFP (as defined below) will support LIPA’s oversight functions, including by providing specific technical expertise related to the Operations Services under the Amended and Restated Operations Services Agreement (“OSA”), as well as support LIPA’s finance and ratemaking functions. The proposed contracts will replace existing contracts that are due to expire on August 11, 2025. The need for consulting assistance will vary depending on the nature and extent of performance monitoring issues that arise, the need to modify the existing metrics under the OSA, and the nature of projects or initiatives proposed by PSEG Long Island. LIPA Staff believes it is likely that the needs will be project-specific, diverse, and for limited duration and therefore are best met by consultants rather than full-time staff.

On November 18, 2024, LIPA issued a Request for Proposals (“RFP”) for experienced firms to provide utility consulting services on an as-needed basis. The selected firms would be engaged under contract but would not be awarded any work unless and until a specific need arises. On or before January 2, 2025, LIPA received timely proposals from 36 firms. The 36 proposals were evaluated by 18 teams of LIPA technical staff and Procurement scored the Cost and Diversity (MWBE and SDVOB) aspects of the proposals.

Proposals were sought in the following areas or scopes of work:

1. Power Supply Planning
2. Transmission and Distribution Services
3. Customer Service Oversight
- 4A. Energy Efficiency & Building Electrification
- 4B. Transportation Electrification
- 4C. Distributed Energy (DER) Resources & Clean Energy
5. Information Technology & Services
- 5A. Utility Operations –Oversight
- 5B. Utility Customer Services- Functional IT/OT

- 5C. Cross Functional Areas- LIPA & Oversight
- 5D. Application & Database Infrastructure- LIPA & Oversight
- 5E. Others- LIPA- Functional IT/OT
- 5F. Others- LIPA & Oversight- IT/OT
- 6. Financial Support Services
 - 6A. Rates
 - 6B. Budgeting
- 7. Wholesale Market Policy
- 8. Governmental Affairs
- 9. Grants

Discussion

The 36 responsive proposals were evaluated according to the guidelines set forth in the RFP, which included assessments of the firms' experience and qualifications, their hourly rates, proposed changes to LIPA's standard consulting contract, and their proposals to comply with state requirements for participation by minority and women-owned business enterprises. Based on the evaluation, LIPA staff recommends that the following firms be awarded contracts in the scopes indicated:

Scope	Description	Firms
1	Power Supply Planning	Siemens Industry, Inc., CRA International, Inc., Energy & Environmental Economics, PA Consulting Group Inc., Levitan & Associates, Inc.
2	Transmission and Distribution Services	TRC Engineers, Inc., Leidos, EN Specialty Services, LLC, Advance Dital Systems, Inc., Quanta Technology LLC, Siemens Industry, Inc., DST Engineers LLC, Ernst & Young US LLP, Accenture, 4Liberty, Inc.*, Guidehouse Inc., PA Consulting Group, Inc.
3	Customer Service oversight	Advance Digital Systems, Inc., Ernst & Young US LLP, Guided House Inc., Deloitte Consulting LLP, Enernex LLC, PA Consulting Group, Inc.
4A	Energy Efficiency & Building Electrification	Applied Energy Group, Energy & Environmental Economics, Ernst & Young US LLP, Accenture, PA Consulting Group, Inc., Vrinda Inc.*
4B	Transportation Electrification	ICF Resources LLC, Applied Energy Group, Leidos, Ernst & Young US LLP, Energy & Environmental Economics, Vrinda, Inc.*
4C	Distributed Energy (DER) Resources & Clean Energy	TRC Engineers, Inc, Energy & Environmental Economics, Vrinda Inc. Levitan & Associates, Inc., Accenture, Deloitte Consulting LLP.
5A	Utility Operations- Oversight	Crossfire Consulting Corp.*, Leidos, 4Liberty Inc.*, TRC Engineers Inc., Quanta Technology LLC, Accenture.

5B	Utility Customer Services- Functional IT/OT Domain	Deloitte Consulting LLP, Ernst & Young US LLP, Advance Digital Systems, Inc., Accenture, PA Consulting Group, Inc. Guidehouse Inc.
5C	Cross Functional Areas- LIPA & Oversight IT/OT Domain	Crossfire Consulting Group*, Leidos, Ernst & Young US LLP, Enernex, LLC, Gartner, Inc., PA Consulting, Inc.
5D	Application & Database Infrastructure- LIPA & Oversight	Unique Comp Inc.*, Advance Digital Systems Inc., Leidos, Raj Technologies, Inc.*, Donnelly & Moore Corporation*, Crossfire Consulting Corp*.
5E	Others- LIPA Functional IT/OT Domain	Advance Digital Systems, Inc., Donnelly & Moore Corporation*, Crossfire Consulting Group*, Deloitte Consulting LLP, PA Consulting Group, Inc., Enernex, LLC.
5F	Others- LIPA & Oversight Domain	Crossfire Consulting Corp.*, Leidos, Advance Digital Systems, Inc., TRC Engineers Inc., Guidehouse, Inc., Accenture.
6	Financial Support Services	Ernst & Young US LLP, Utility Consulting Partners, 4Liberty, Inc.*, EN Specialty Services, LLC
6A	Rates	CRA International, Inc., Ernst & Young US LLP.
6B	Budgeting	Utility Consulting Partners, 4Liberty Inc*., Accenture, PA Consulting Group, Inc.
7	Wholesale Market Policy	Leviton & Associates, Inc., Siemens Industry, Inc., Energy & Environmental Economics, Guidehouse Inc., PA Consulting Group, Inc.
8	Government Affairs & strategic Planning	NO Award
9	Grants	Deloitte Consulting LLP, TRC Engineers, Inc., ICF Resources LLC, EN Specialty Services, LLC, 4Liberty, Inc*, Ernst & Young US LLP.

* MWBE or SDVOB firm.

When a need for services arises that is beyond the expertise or availability of LIPA staff and would be inappropriate to obtain from PSEG Long Island (e.g., oversight), LIPA will provide each selected contractor for the relevant scope of work with a description of the services required and experience necessary. Each contractor will be requested to provide resumes of available candidates, a plan for completing the work, and an estimate of each consultant's time. In deciding to engage a contractor on a particular project, LIPA staff will consider the contractor's expertise and "fit" for the assignment and the cost of the work. Appropriate budgetary review will also be conducted.

Recommendation

Based upon the foregoing, I recommend approval of the above-requested action by adoption of a resolution in the form of the attached resolution.

Attachment

Exhibit “A” Resolution

**RESOLUTION AUTHORIZING THE ENGAGEMENT OF FIRMS TO PROVIDE
UTILITY CONSULTING SERVICES**

NOW, THEREFORE, BE IT RESOLVED, that consistent with the attached Memorandum, the Acting Chief Executive Officer or his designee be, and hereby is, authorized to engage the firms so designated in the Requested Action to provide utility consulting services, in the technical areas described, on an as-needed basis for the Long Island Power Authority and its subsidiary, the Long Island Lighting Company d/b/a LIPA (collectively, “LIPA”) for a term not to exceed five (5) years

Dated: March 26, 2025