FOR CONSIDERATION
September 25, 2025

TO: The Board of Trustees

FROM: Carrie Meek Gallagher

SUBJECT: Consideration of Approval of the Selection of Firms to Provide Utility Consulting Services

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Requested Action

The Board of Trustees (the "Board") of the Long Island Power Authority is requested to approve a resolution, attached hereto as **Exhibit "A"**, authorizing the Chief Executive Officer, or her designee, to engage four firms to provide utility consulting services, in the technical areas described below, on an as-needed basis for the Long Island Power Authority ("LIPA") for a term not to exceed five (5) years.

Background

The consulting services to be provided by the firms selected in the RFP (as defined below) support LIPA's oversight functions, including by providing specific technical expertise related to the Operations Services under the Amended and Restated Operations Services Agreement ("OSA"). The proposed contracts are intended to replace existing contracts that expired in August. The need for consulting assistance will vary depending on the nature and extent of performance monitoring issues that arise, the need to modify the existing metrics under the OSA, and the nature of projects or initiatives proposed by PSEG Long Island. LIPA staff believes it is likely that the needs will be project-specific, diverse, and for limited duration and therefore are best met by consultants rather than full-time staff.

On November 18, 2024, LIPA issued a Request for Proposals ("RFP") for experienced firms to provide utility consulting services on an as-needed basis. The selected firms would be engaged under contract but would not be awarded any work unless and until a specific need arises. On or before January 2, 2025, LIPA received timely proposals from 36 firms. The 36 proposals were evaluated by 18 teams of LIPA technical staff and Procurement scored the Cost and Diversity (MWBE and SDVOB) aspects of the proposals.

Proposals were sought in the following areas or scopes of work:

1. Power Supply Planning
2. Transmission and Distribution Services
3. Customer Service Oversight

4A. Energy Efficiency & Building Electrification
4B. Transportation Electrification
4C. Distributed Energy (DER) Resources & Clean Energy

5. Information Technology & Services

5A. Utility Operations –Oversight
5B. Utility Customer Services- Functional IT/OT

5C. Cross Functional Areas- LIPA & Oversight
5D. Application & Database Infrastructure- LIPA & Oversight
5E. Others- LIPA- Functional IT/OT
5F. Others- LIPA & Oversight- IT/OT
6. Financial Support Services
6A. Rates
6B. Budgeting
7. Wholesale Market Policy
8. Governmental Affairs
9. Grants

Discussion

The 36 responsive proposals were evaluated according to the guidelines set forth in the RFP, which included assessments of the firms' experience and qualifications, their hourly rates, proposed changes to LIPA's standard consulting contract, and their proposals to comply with state requirements for participation by minority and women-owned business enterprises. Based on the evaluation,

On March 26, 2025, the Board approved the selection and award of contracts for Utility Consulting Services in all the scope areas described above. Deloitte was one of the firms selected for Customer Service, DER Resources and Clean Energy[1], Grants, and Information Technology. LIPA and Deloitte negotiated in good faith but could not come to an agreement on the terms and conditions of a consulting contract. As such, the Board is requested to approve the selection of the next highest scoring vendors for the respective scopes, as shown below:

Scope	Description	
3	Customer Service Oversight	Accenture
5B	Utility Customer Services- Functional IT/OT Domain	Crossfire
5E	Others- LIPA Functional IT/OT Domain	Unique Comp.
9	Grants	Guidehouse

When a need for services arises that is beyond the expertise or availability of LIPA staff and would be inappropriate to obtain from PSEG Long Island (e.g., oversight), LIPA will provide each selected contractor for the relevant scope of work with a description of the services required and experience necessary. Each contractor will be requested to provide resumes of available candidates, a plan for completing the work, and an estimate of each consultant's time. In deciding to engage a contractor on a particular project, LIPA staff will consider the contractor's expertise and "fit" for the assignment and the cost of the work. Appropriate budgetary review will also be conducted.

[1] LIPA determined that it was not necessary to award an additional contract to the next highest vendor in the DER Resources and Clean Energy scope area and will continue to pursue engagements with the previously awarded vendors TRC Engineers, Inc, Energy & Environmental Economics, Vrinda Inc. Levitan & Associates, Inc., and Accenture.

Attachment

Exhibit "A" Resolution

Exhibit "A"

RESOLUTION AUTHORIZING THE ENGAGEMENT OF FIRMS TO PROVIDE UTILITY CONSULTING SERVICES

NOW, THEREFORE, BE IT RESOLVED, that consistent with the attached memorandum, the Chief Executive Officer or her designee be, and hereby is, authorized to engage the firms so designated to provide utility consulting services, in the technical areas described, on an as-needed basis for the Long Island Power Authority ("LIPA") for a term not to exceed five (5) years.

Dated: September 25, 2025