

FOR CONSIDERATION

March 26, 2025

TO: The Board of Trustees

FROM: John Rhodes

SUBJECT: Qualification of a Pool of Underwriters

Requested Action

The Board of Trustees (the “Board”) of the Long Island Power Authority (“LIPA”) is requested to adopt a resolution authorizing the qualification of a pool of underwriters for LIPA and Utility Debt Securitization Authority (UDSA) negotiated financings.

Background

LIPA and UDSA engage the services of underwriters on a regular basis and maintain a pool of qualified firms for their respective financings.

On January 10, 2025, LIPA issued a Request for Proposals ("RFP") for firms to serve as Underwriters. The RFP was advertised in the NYSCR (New York State Contract Reporter), posted on LIPA's website and sent to 22 vendors. On February 10, 2025, 17 firms responded to serve as Senior Managing Underwriters and 21 firms responded to serve as Co-Managing Underwriters pursuant to the RFP issued by LIPA. Of which six were New York State Minority Business Enterprise (MBE), one was a New York State Woman Business Enterprise (“WBE”) and five were New York State Service-Disabled Veteran Owned Businesses.

The RFP indicated that qualified underwriters would be divided into two pools: senior managers for LIPA and UDSA, and co-managers for LIPA and UDSA.

Each of the proposals were evaluated by a selection committee comprised of LIPA staff and LIPA’s financial advisor, PFM Financial Advisors. The proposals were first reviewed for compliance with the terms of the RFP and then evaluated against the criteria set forth in the RFP.

Based on the written submissions and an assessment of LIPA’s needs, the selection committee concluded that the pool of investment banks set forth below possess the skills and experience necessary to fulfill LIPA’s needs. In particular, the firms selected as senior managing underwriters offer LIPA broad-based experience with large public power clients, demonstrate a superior understanding of LIPA and UDSA’s financings, and present high-quality, relevant ideas related thereto.

As the compensation for the underwriters and co-managers are negotiated on a transaction-by-transaction basis and approved at that time by the State Comptroller, cost was not part

of the RFP evaluation process to establish the pool of qualified firms. LIPA's transaction fees paid to underwriters have always been within the guidelines established by the State.

As a component of each transaction authorized as part of the annual Plan of Finance, the Board delegates the selection of specific underwriters, and dealers to Authorized Representatives. As such, this selection and the creation of a qualified pool is necessary for LIPA staff to execute LIPA and UDSA financings as part of the annual Plan of Finance.

Firms not selected to serve as either Senior Manager or Co-Senior Manager for a particular financing may serve as a Co-Manager.

Recommendation

Based upon the foregoing, it is recommended that the Trustees adopt the resolution in the form attached hereto as **Exhibit "A"**.

Attachments

Exhibit "A"

Resolution Approving the Qualification of Firms to Serve as Underwriters for LIPA and UDSA Financings.

**RESOLUTION APPROVING THE QUALIFICATION OF FIRMS TO SERVE AS
UNDERWRITERS FOR LIPA AND UDSA FINANCINGS**

RESOLVED, that the Board of Trustees hereby approves the qualification of firms to serve as underwriters for LIPA and UDSA financings.

Dated: March 26, 2025

Senior Managing Underwriters:

Bank of America
Barclays
Goldman Sachs
Jefferies LLC
JP Morgan
Loop Capital Markets
Morgan Stanley
RBC Capital Markets
Samuel A Ramirez & Co. - MBE
TD Securities
Wells Fargo

Co-Managing Underwriters:

Academy Securities, Inc – MBE & SDVOB
American Veterans Group - SDVOB
Cabrera Capital Markets - MBE
Raymond James
Siebert Williams Shank - MBE