

FOR CONSIDERATION

June 26, 2024

TO: The Board of Trustees

FROM: John Rhodes

SUBJECT: Approval of a Vendor for to Provide an Audio-Visual System for the Crisis Management Room at the Hicksville Location

Requested Action

The Board of Trustees (the “Board”) of the Long Island Power Authority (“LIPA”) is requested to approve a resolution, attached hereto as **Exhibit “A”**, authorizing the Acting Chief Executive Officer, or his designee, to engage AV Innovative Design for the provisioning, implementation, and maintenance support of an advanced audio-visual (AV) and video wall system in our Crisis Management room at the Hicksville location for a term not to exceed five (5) years.

Background

LIPA identified a critical need for efficient crisis management. To accomplish that, it is essential to equip the Crisis Management room at the Hicksville location with advanced AV video conferencing and video wall systems. These systems will better align with our goal of better oversight and coordination during restoration events. The improvements will give us a real-time view of the system status, ETRs, work plans, most impacted areas, resource allocation/utilization, productivity, Muni/OEM needs, customer communications, and coordinated response efforts between LIPA and its service provider, PSEG Long Island.

Discussion

On May 1, 2024, LIPA issued a Request for Proposals (“RFP”) seeking qualified firms to provide an AV system for the Crisis Management room at the Hicksville location. The RFP was distributed to 13 firms, advertised in the New York State Contract Reporter, and posted on LIPA’s website.

On or about June 7, 2024, four firms responded to the RFP. LIPA staff formed a selection committee to review the responses. The selection committee performed a technical evaluation by scoring each proposal, while LIPA’s procurement staff evaluated cost and the Minority and Women Owned Business Enterprises and Service-Disabled Veteran-Owned Business criteria. The technical team conducted interviews of the four vendors to learn more about the proposed solutions.

Based upon the review of the submissions and an assessment of LIPA’s needs, the selection committee determined AV Innovative Design was best suited to serve LIPA. The solution they proposed was technically superior because AV Innovative Design has demonstrated significant expertise in AV crisis and emergency war room type projects, meeting the requirements outlined in our RFP. Their proposed timeline for completion is reasonable,

and they have also provided a contingency plan to deploy a temporary screen system in the event of an emergency during the implementation phase.

Their extensive experience and detailed proposal instill confidence in their capability to deliver a system that aligns with our high standards and operational needs.

As such, the selection committee recommend award of the contract to AV Innovative Design.

Recommendation

Based upon the foregoing, I recommend approval of the above-requested action by the adoption of the resolution in the form attached hereto.

Attachment

Exhibit "A" Resolution

Exhibit “A”

**RESOLUTION AUTHORIZING THE ENGAGEMENT OF A FIRM TO PROVIDE
AN AUDIO-VISUAL SYSTEM FOR THE CRISIS MANAGEMENT ROOM AT
THE HICKSVILLE LOCATION**

NOW, THEREFORE, BE IT RESOLVED, that consistent with the attached Memorandum, the Acting Chief Executive Officer or his designee be, and hereby is, authorized to engage AV Innovative Design to provide an Audio-Visual System for the Crisis Management room at the Hicksville location for the Long Island Power Authority and its subsidiary the Long Island Lighting Company d/b/a LIPA (collectively, “LIPA” or the “Authority”) with a contract for a period of five years.

Dated: June 26, 2024