

# **PSEG Long Island**

**Operating Report – December 2023 LIPA Board of Trustees Meeting** 

# Agenda

### **Operations Update**

- ↗ Safety
- ↗ Electric Reliability
- 7 Multiple Customer Outages
- ↗ J.D. Power Customer Satisfaction
- 7 Customer Complaint Rate
- ↗ Call Center Update
- 7 Time of Day Implementation Update
- 7 Kiosk Implementation
- ↗ South Fork Wind



# **Safety Overview**

- PSEG Long Island is a leader in employee and contractor safety.
- **84%** decrease in OSHA Recordable Incident Rate
- 80% decrease in OSHA Days Away Rate (Severity)
- **Top Decile (Top 10%)** Industry Performance in OSHA Targets and Serious Injury Incident Rate
- Continued focus on reduction of Motor Vehicle Incidents



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# **Reliability Overview**

PSEG Long Island delivers Reliable Service by strengthening and maintaining the Electric Infrastructure on Long Island and the Rockaways.

Below is a summary of our successes:

- **27%** reduction in outage duration since 2016
- 40% reduction in frequency of outages > 5 minutes since 2016
- **65%** reduction in frequency of outages < 5 minutes since 2016
- 70% reduction in customers with 4 or more outages > 5 minutes in a year
- **Increased resiliency** of the system as seen in the Top Decile performance for All-In Frequency and Duration of Outages



OSHA Recordable Incident Rate

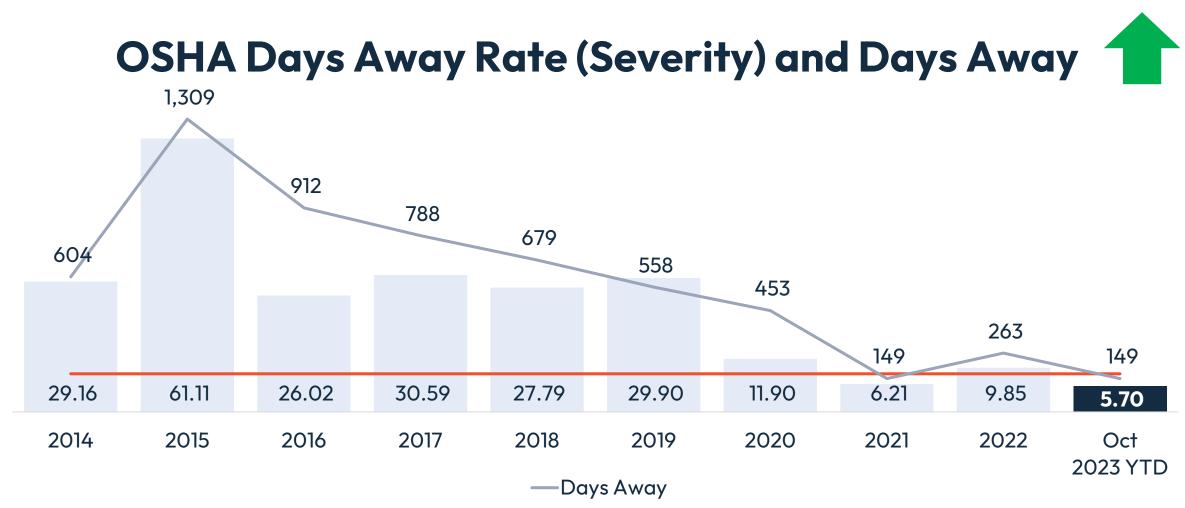
**OSHA Recordable Incidents and Rate** 



----Number of Incidents

84% decrease in OSHA Recordable Incident Rate

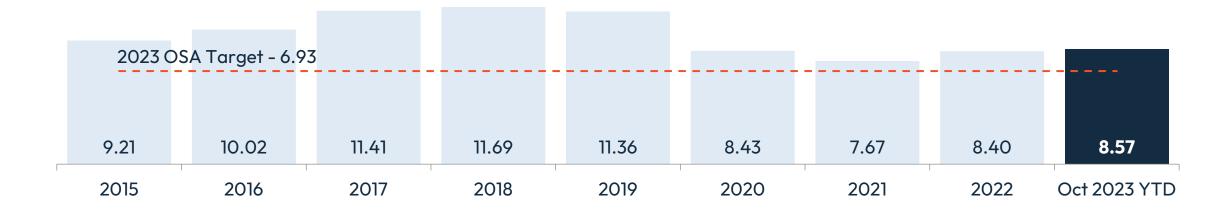
OSHA Days Away Rate (Severity)



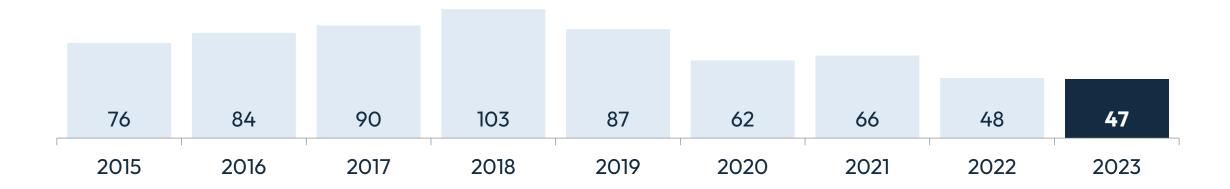
**80%** decrease in OSHA Days Away Rate (Severity)

Motor Vehicle Accident Rate

### Motor Vehicle Accident Rate

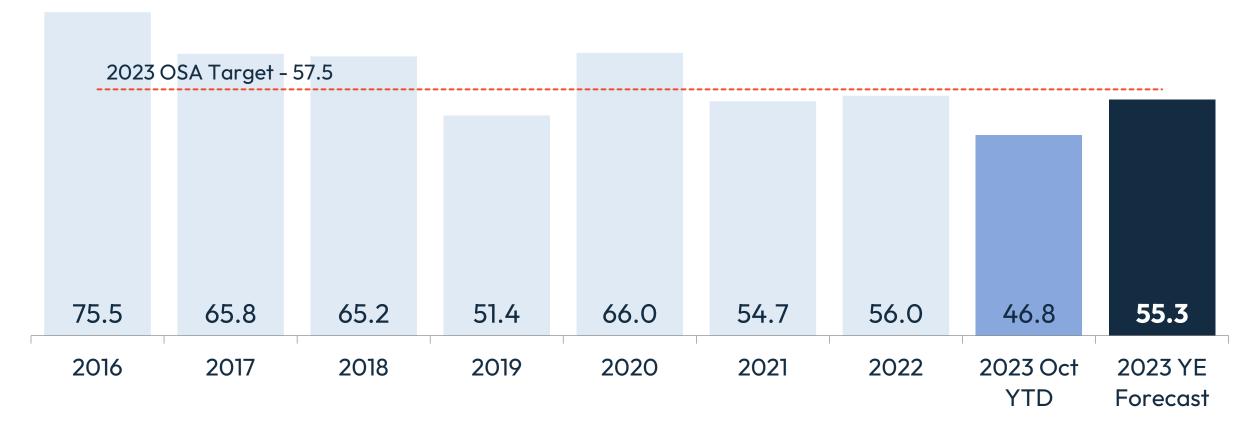


#### Motor Vehicle Accidents October YTD (Count)



Index Performance – SAIDI

#### System Average Interruption Duration Index (SAIDI)



**27%** reduction in outage duration since 2016

Index Performance – SAIFI

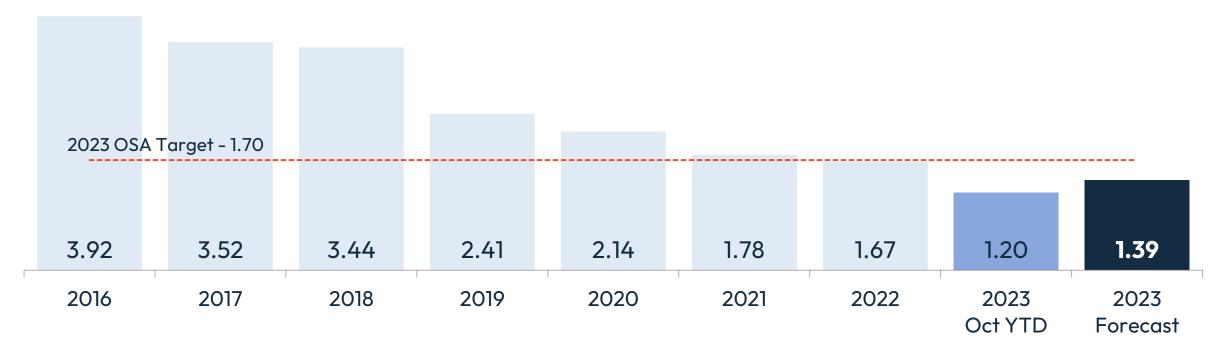
#### System Average Interruption Frequency Index (SAIFI)



### **40%** reduction in frequency of outages > 5 minutes since 2016

Index Performance – MAIFI

#### Momentary Average Interruption Frequency Index (MAIFI)



### 65% reduction in frequency of outages < 5 minutes since 2016

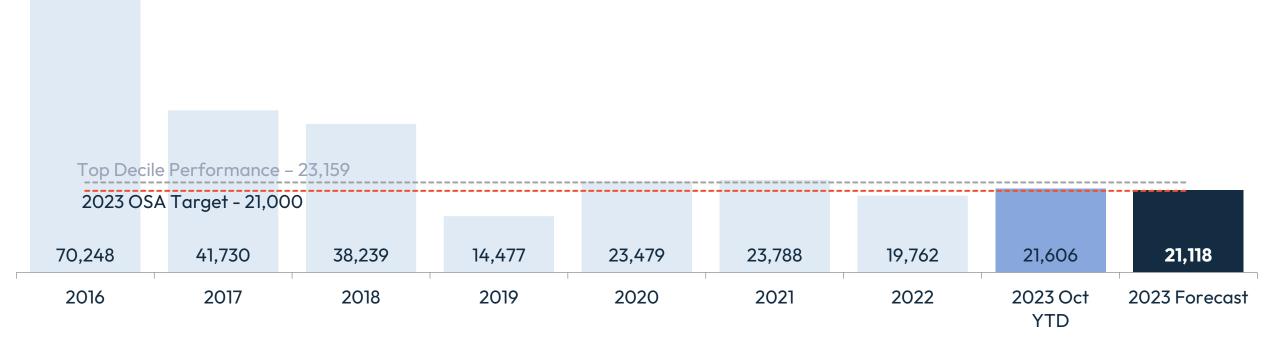
\*Target is at risk for 2023 but PSEG LI will meet the LIPA Board Policy of Top Decile (10%) Performance

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## **Electric Reliability**

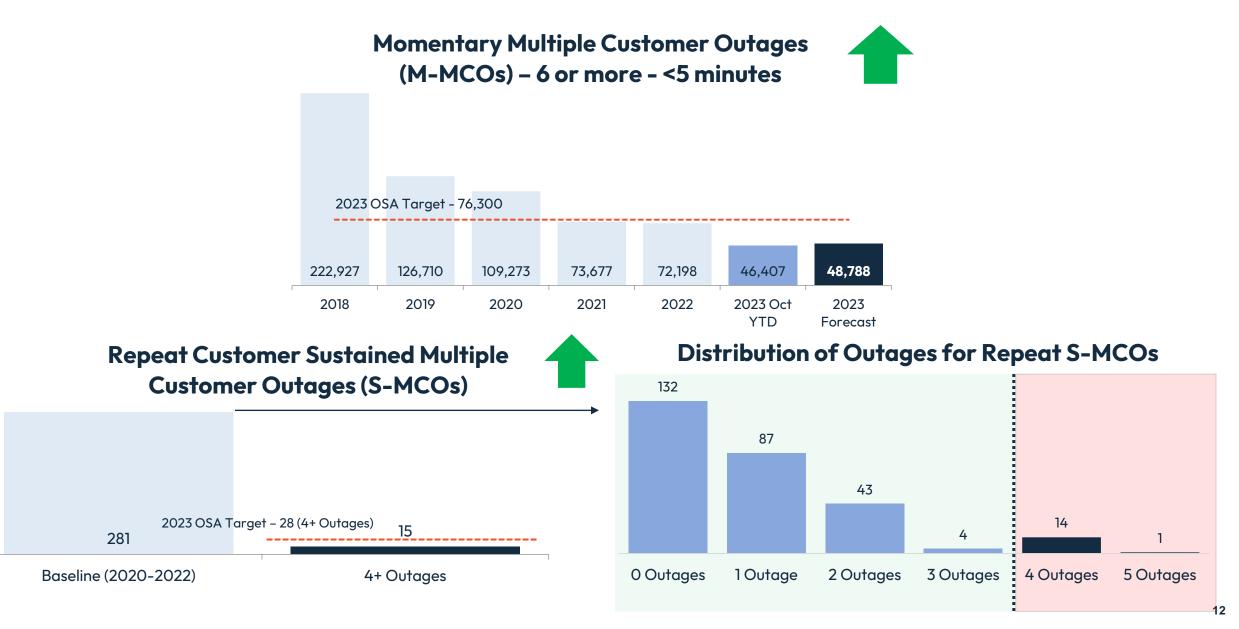
Multiple Customer Outages – Sustained MCO

#### Sustained Multiple Customer Outages (S-MCOs) 4 or more - >5 Minutes



#### **70%** reduction in customers with 4 or more outages > 5 minutes in a year

Multiple Customer Outages – Momentary and Repeat MCO

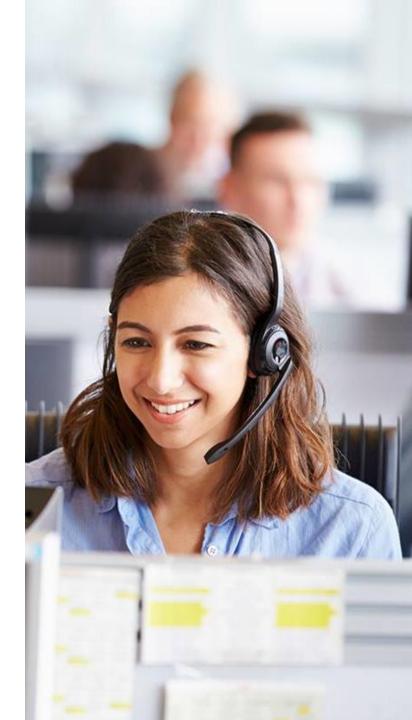


Operating Report – December 2023 LIPA Board of Trustees Meeting

## **Customer Service Overview**

Our customers are at the heart of all that we do – whether it is at home, at work or at our local business – PSEG Long Island is committed to keeping the lights on and providing everything that our customers need to power their life's activities.

- Most Improved Utility in Customer Satisfaction for Residential and Business Customers since 2013 as measured by J.D. Power
- Lowest DPS Complaint Rate in New York State for an Electric and/or Combined Utility

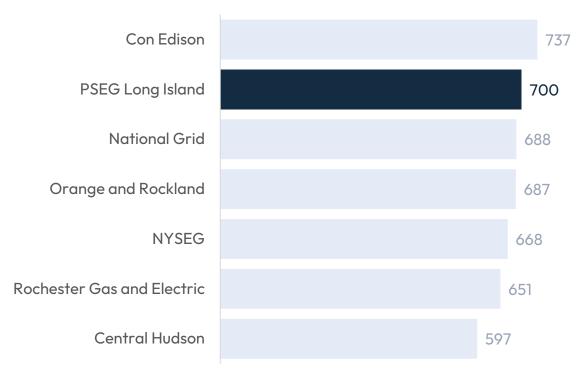


### **Customer Satisfaction**

#### J.D. Power Residential

Overall Sc	atisfaction – East Large (2023 YTD	Perforr	nance)
PSE&G			763
PECO			739
Con Edison			737
BGE			726
PEPCO			721
Duquesne Light			719
PPL Electric			716
JCP&L			715
Met-Ed			702
PSEG Long Island			700
West Penn Power			696
Penelec			690
National Grid			688
NYSEG		é	668
Eversource		e	668
Appalachian Power		64	1
Central Maine		578	

#### Overall Satisfaction – NY Utilities (2023 YTD Performance)



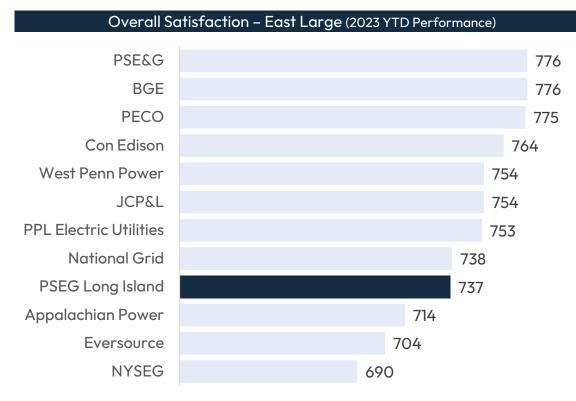
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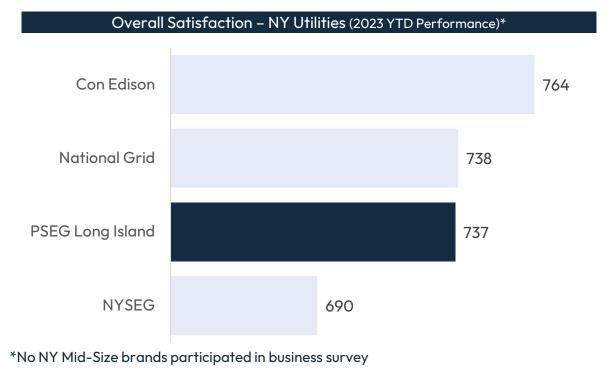
#### J.D. Power Residential – Most Improved Utilities – 100+ Point Club (2013 to 2023 Q3 YTD Performance)

180	148	147	135	129	127	125	123	123	121	117	116	116	116	113	110	110	109	108	105	105	104	101	101	101	101
PSEG Long Island	Pepco	Middle Tennessee	JCP&L	PSE&G	ComEd	Con Edison	Mon Power	Cobb EMC	EPB	Withlacoochee REC	Ameren Missouri	BGE	Green Mountain Power	Tampa Electric	Potomac Edison	Georgia Power	PECO	Toledo Edison	Atlantic City Electric	Orange & Rockland	Duke Energy Florida	AEP Ohio	Duke Energy- Midwest	Kentucky Power	Duke Energy Carolinas

### **Customer Satisfaction**

#### J.D. Power Business



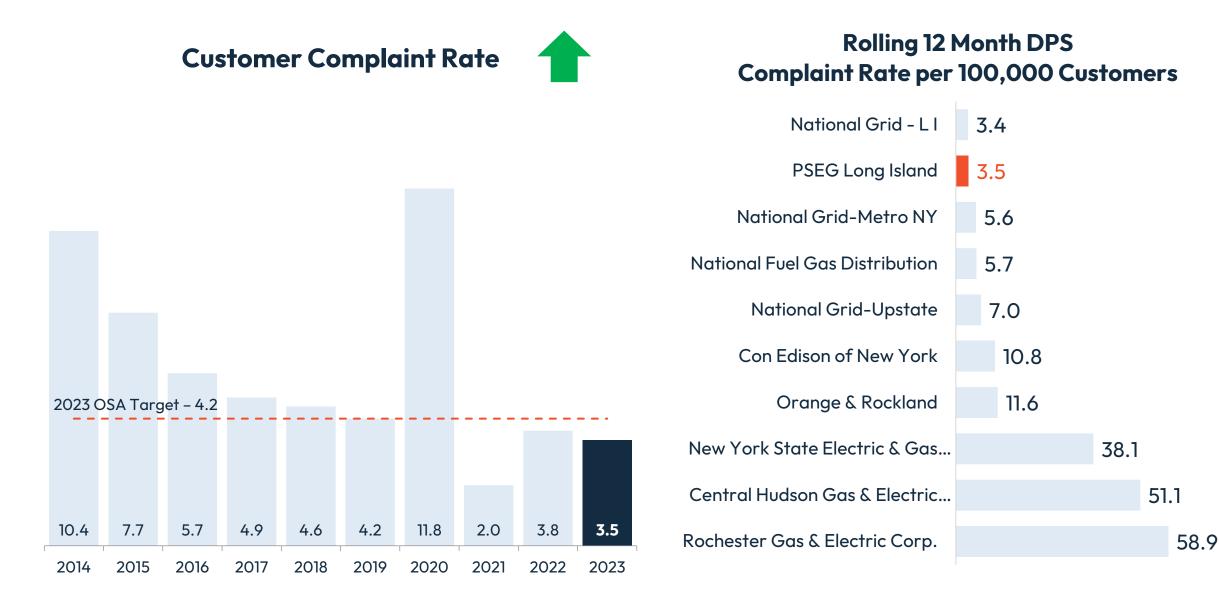


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#### J.D. Power Business – Most Improved Utilities – 100+ Point Club (2013 to 2023 YE Performance)

212	140	129	129	129	125	124	124	123	122	122	120	119	119	117	115	115	113	112	110	109	109	108	106	104	103	101	101	100
PSEG Long Island	BGE	Ameren Missouri	Seattle City Light	El Paso Electric	JCP&L	AEP Ohio	Mon Power	PECO	Delmarva Power	Idaho Power	LADWP	ComEd	Entergy Arkansas	PSE&G	Consumers Energy	Duquesne Light	Atlantic City Electric	SWEPCO	Duke - Carolinas	Con Edison	FP&L	Puget Sound Energy	Pepco	SRP	Appalachian Power	PS of Oklahoma	West Penn Power	NIPSCO

### NYS DPS Customer Complaint Rate



### Staffing

- Continued to advance training of Fall 2023 Rep Classes:
  - Class 1 (Start date 9/11): 11 agents to complete 2/5
  - Class 2 (Start date 9/25): 20 agents to complete 3/18
- Initiated recruitment for new 2024 Class 1 (Start date 1/22)
  - Recruiting 25 agents (To date: 20 offers accepted)
- Hired new external experienced Trainer (former NYC educator), increasing breadth and depth of training team
- Finalizing recruitment/selection of new internal union Trainer
- Completing transition/realignment of Call Center Training with Meter Services Training Academy
- Supplemental Convergent staff released early November in accordance with trained agents from Class 1

### **Organization/Leadership**

- Completed supervisory training (Franklin Covey Supervisory Training) for all Call Center Supervisors
- Continued execution of employee coaching
  - Monthly onsite team meetings
  - Regular 1:1s with supervisors and monthly supervisor meetings
  - Focused review of scorecard performance reports
- Finalizing recommended organizational structural changes

### **Systems Enhancements**

- CCaaS cut-over completed on 11/8 included:
  - New IVR call routing, agent management, workforce management, metric reporting
- Reporting being validated to ensure accuracy
  - Experienced some expected AHT increase post cut-over due to agents becoming familiar with new system and functionality change
- Completed NICE QA Management training/Change Management in support of new system cutover
- NICE Workforce Management training on 12/11

#### **Process Improvements**

- Finalizing plans to modify operating call center hours to align staffing to customer call volume
- Developing a Surge Plan documenting the action needed when call center hits high volume
- Continuing to pilot new training schedule (On-off training/phone method vs 4 months straight)
- Creating new QA audit forms to align with specific call types

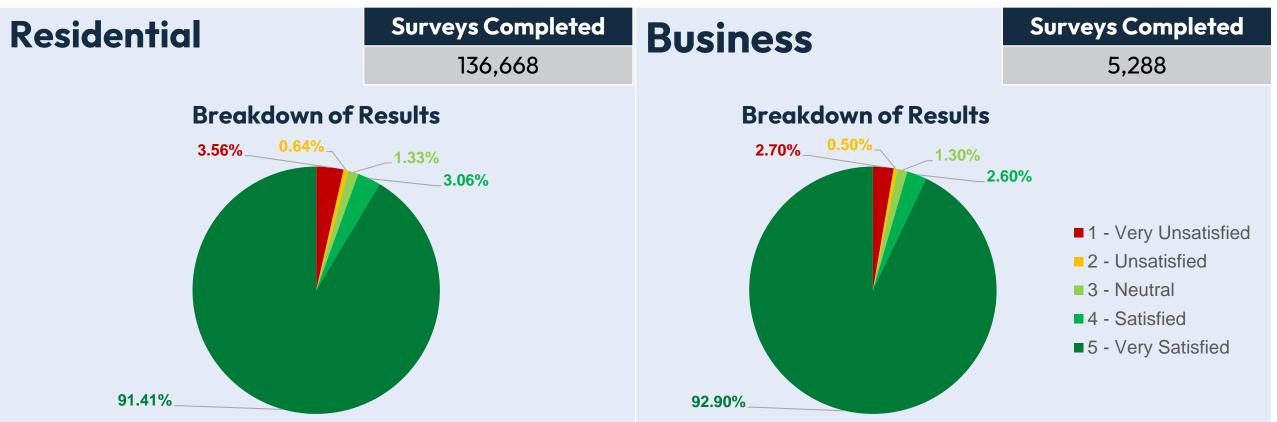
**Continued Improved Performance** 

								2023					
Factor	2019	August 2022	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov *
Union Headcount + Convergent	132	105	147	142 + 9	140 + 9	135 + 31	138 + 31	128 + 31	122 + 30	116 + 31	120 + 31	150 + 16	143 + 0
Rep. Average Speed of Answer	0.6 minutes	10.8 minutes	5.9 minutes	5.8 minutes	5.7 minutes	2.1 minutes	2.4 minutes	3.2 minutes	4.0 minutes	3.8 minutes	3.9 minutes	2.9 minutes	3.97 minutes
% Calls Answered in 30 Seconds	76.6%	20.6%	35.3%	33.9%	30.7%	56.5%	54.4%	47.3%	46.1%	46.9%	44.0%	50.6%	44.5%
Average Handle Time (minutes)	6.0	7.6	7.4	7.0	7.7	7.3	7.1	7.0	7.3	7.2	7.1	7.0	7.3
Rep. Abandon Rate %	1.8%	27%	15%	15%	15%	6%	6%	9%	11%	10%	10%	7%	10%

\*Data represents 11/1-11/8 as reporting post cut-over being validated to ensure accuracy

#### After Call Surveys – Residential and Business

Survey immediately after calls to the Residential Call Center to measure customer satisfaction, call center performance, and call performance, including first call resolution and if problem was solved. The IVR asks 5 questions with a scale of 1-5, 5 being the highest rating. The top two ratings (4 and 5) are counted as percent customer satisfied.



#### 94.47% Customers Satisfied

#### 95.50% Customers Satisfied

First Call Resolution





2023 (	OSA Targe	t = 81.0%							
80.9%	81.4%	80.7%	80.8%	80.8%	80.8%	80.8%	80.8%	80.7%	80.7%
Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23

Quality Assurance and Quality Control (QA/QC) Results 2023

#### Call Center QA/QC Performance

76.	3%	82.8%	83.0%	83.8%	84.2%	83.1%	83.5%	92.4%	83.8%	85.5%
Jan	-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23

#### **QA/QC** Reviews

Every representative has calls that are reviewed for QA/QC on a monthly cadence.

#### QA/QC Reviews focus on the following:

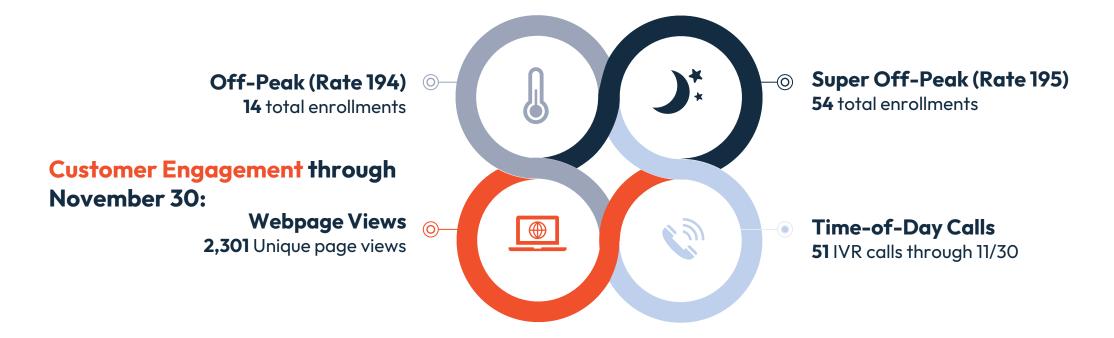
- Greeting
- Account Verification
- Willingness to Help
- Soft Skills
- First Call Resolution (Accuracy and Completeness)
- Policies and Procedures
- Further Assistance

Customer Contact leadership and supervision utilize the output of these QA/QC reviews for coaching to improve the overall customer experience and satisfaction

#### Time-of-Day Program Update

November 16, 2023: Time-of-Day Off-Peak and Super Off-Peak rates launched and available to eligible customers.

**Customer Enrollments through December 6:** 



#### **Upcoming Program Milestones:**

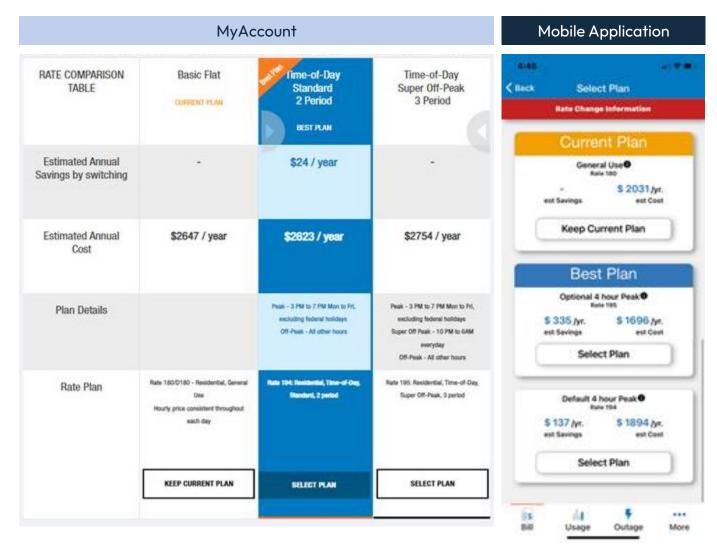


- January 2024: Time-of-Day Off-Peak Rate will become the Standard rate for new move-in customers.
- June 2024: Begin auto-migration of current Rate 180 customers with a smaller first group to learn early.
- 2025: Remaining eligible customers will be migrated to Time-of-Day throughout 2025, starting in January.

#### Time-of-Day Program Update

Rate Comparison Tool

- Beginning December 13, 2023, a Rate Comparison Tool will be available to customers via PSEG LI's MyAccount and Mobile Application
- The tool will allow customers to compare annual costs associated with current flat rate plans and new Time-of-Day Rate Options
- The tool will provide annual price comparisons based on actual customer usage for the last 12 month and will provide estimated savings for optimal rate choice

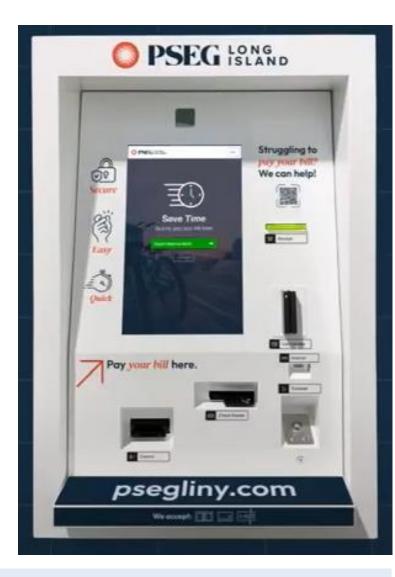


# Ways to Pay Update

Self-Service Payment Kiosks

#### Self-Service Payment Kiosks went live in November 2023

- Since implementation greater than 500 payment transactions have been completed
- PSEG Long Island Kiosks offer:
  - ↗ Wide variety of payment options (cash, credit, debit and electronic check)
  - Zeasy transactions without representative assistance
  - ↗ All self-service kiosk locations have 24/7 access
  - Real-time payment confirmation (on-screen, print or email/text)



#### **Kiosk Locations**

Self-service kiosks can be located at PSEG Long Island Customer Service Centers across Long Island.

Hewlett	Hicksville
455 Mill Road, Hewlett, NY 11557	175 E. Old Country
	Road, Hicksville, NY 11801

Brentwood 1650 Islip Avenue, Brentwood, NY 11717 Riverhead <u>117 Doctor's Path, Riverhead, NY</u> <u>11901</u>

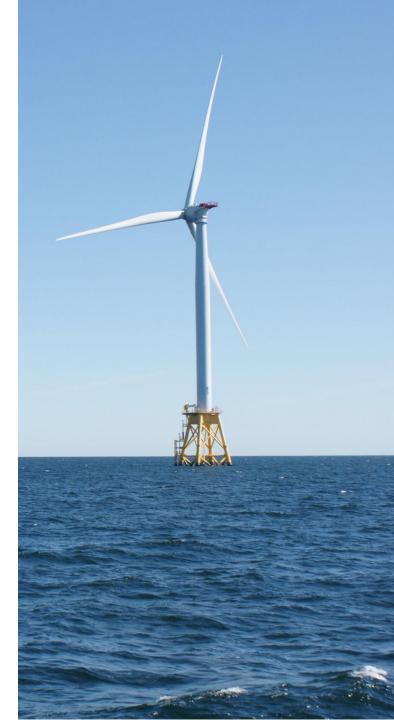
# South Fork Wind Project

• PSEG LI issued an RFP in 2015 to address the need on the South Fork peak load increases. The RFP resulted in the following portfolio of projects:

Proposal	MW Size	Location	In Service
AEG Load Reduction	8.3	South Fork Area	2017 to 2019
LI Energy Storage	5.1	Montauk	2018
LI Energy Storage	5.1	East Hampton	2018
Deepwater (South Fork) Offshore Wind	90*	East Hampton Connection	2023 (December)**

\* Subsequently expanded to 130 MW. \*\* Current projected COD 2024 (January)

- In addition to the recommended portfolio from this RFP, PSEG Long Island took the following actions to preserve reliability on the South Fork:
  - 7 Temporary emergency generators through 2022
  - Z Low Visual Impact Transmission system enhancements between 2019 and 2032
    - Transmission System enhancement consists of 10 projects 6 circuit upgrades and 4 new circuits. Two
      of the new circuits and 4 upgrades are already in service. 2 additional upgrades and 1 new circuit are
      slated for the 2024/2025. The major project (new circuit Canal Wainscott), which will be done in
      stages beginning in 2028 with a completion in 2032.



# South Fork Wind Project

#### Benefits of Actions Taken

- The combination of transmission, demand reduction, storage, and offshore wind projects meets the reliability needs of the South Fork
- Supports renewable energy for the South Fork
  - ↗ In addition to renewable projects, builds a delivery infrastructure that can accommodate additional large-scale renewable projects delivered to the South Fork
- Supports CLCPA objectives
  - AEG project targets the residential and small commercial market sectors with proven solutions:
    - Central Air Conditioning Direct Load Control (DLC)
    - Room Air Conditioner DLC
    - Energy Efficient Products such as LED Lamps
  - First installation of utility scale battery storage on Long Island, 10MWs 80MW hours.
  - Uses a combination of distributed and renewable resources to reduce the cost of transmission investments
  - Long term reduction in carbon emissions averages approximately 200,000 tons per year after offshore wind begins operation

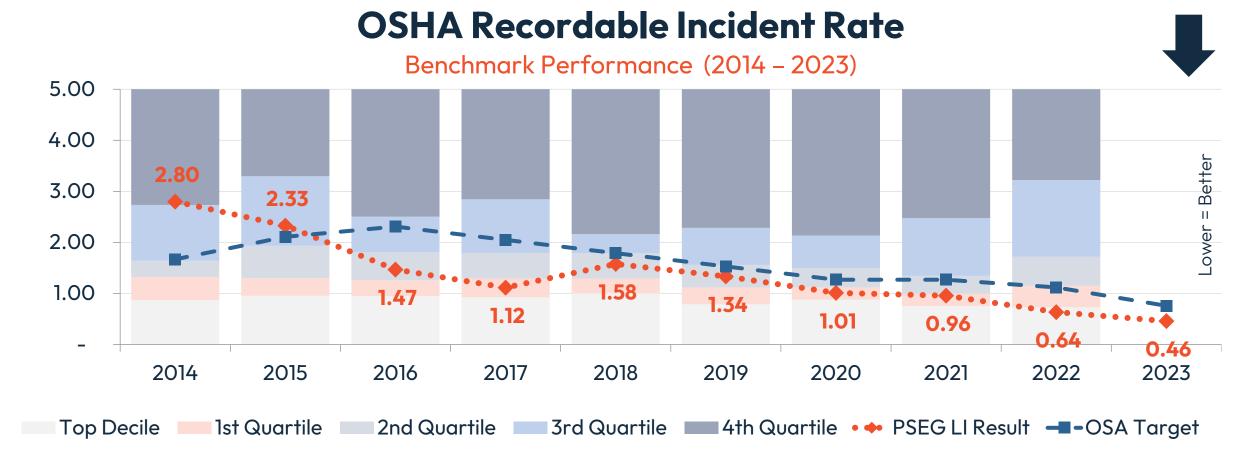


On Thursday, November 30 at approximately 11:20 AM, the first 11MW turbine at South Fork Wind started exporting power to the LIPA system. By noon, it was producing 7 MWs.



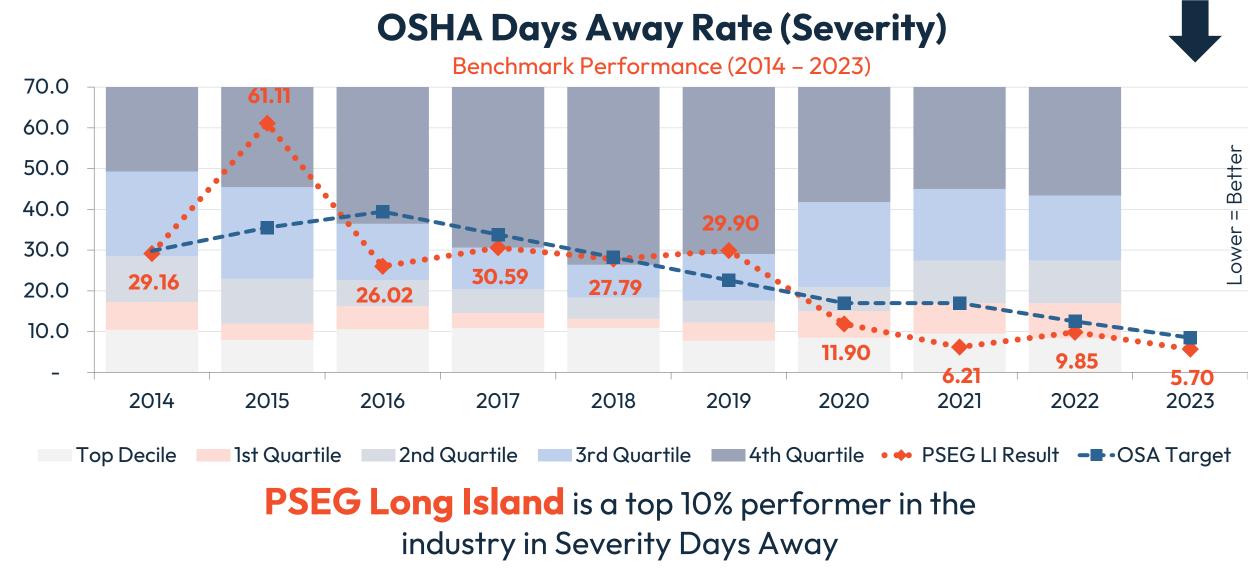
# Appendix

OSHA Recordable Incident Rate



# **PSEG Long Island** is a top 10% performer in the industry in Recordable Incidents

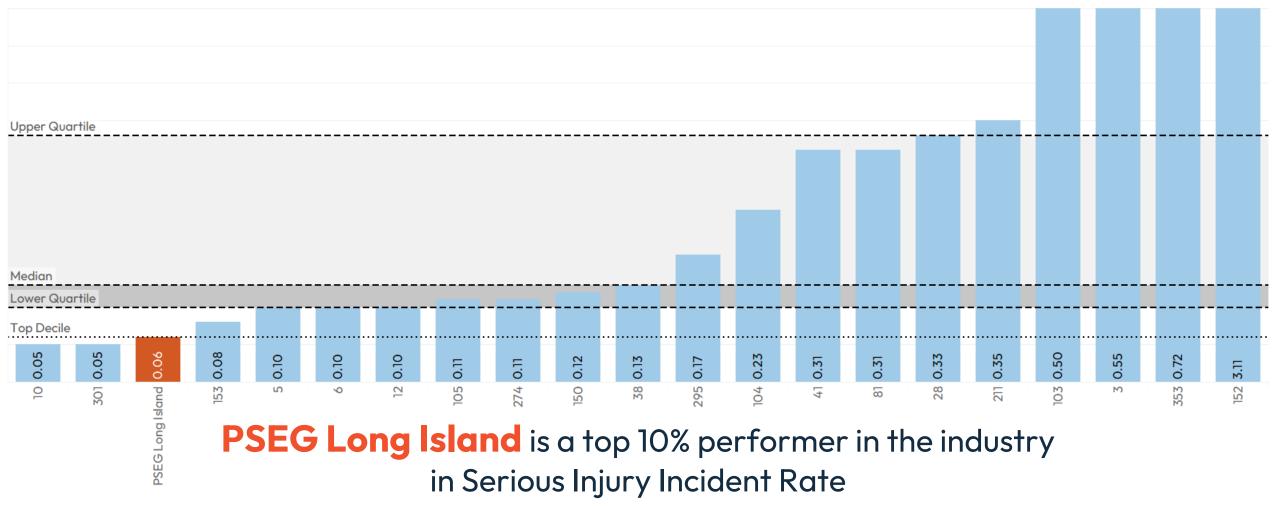
OSHA Days Away Rate (Severity)



#### Serious Injury Incident Rate

#### Serious Injury Incident Rate (SIIR)

Source: EEI Occupational Health & Safety



\*OSA Target of 0.00 will not be achieved for 2023 despite meeting LIPA's Board Policy of Top Decile (10%) Performance 31

SAIDI Excluded (Without Major Event Days) Benchmarking Performance

#### SAIDI - Excluded (Without Major Event Days)

Source: 2022 US Energy Information Administation (EIA) Reliability Benchmark

·	PSEG Long Island ranks 9 <sup>th</sup> out of 69 peer utilities with >500K customers*	
uartile ile		
37.6 48.1 49.9 51.0 52.2 54.7		257.4 361.3 369.5 393.6 470.6
ComEd FPL Salt River Project Atlantic City Electric Co Nevada Power Co PEPCO	A Restriction of the second of	Pennsylvania Electric Co Entergy Texas Inc. Duke Energy Carolinas, LLC Entergy Arkansas LLC Appalachian Power Co

SAIDI All-In (With Major Event Days) Benchmarking Performance

#### SAIDI - All Events (With Major Event Days)

Source: 2022 US Energy Information Administation (EIA) Reliability Benchmark

Upper Quartile	DSEC Long Joland ranks 5 <sup>th</sup> out of 60 poor	
	PSEG Long Island ranks 5 <sup>th</sup> out of 69 peer utilities with >500K customers*	
Median		
Lower Quartile		
Top Decile	· · · · · · · · · · · · · · · · · · ·	
<mark>22</mark> .8 <b>33.</b> 9 51.0 62.1	02.4 65.8 65.8 81.4 81.4 81.4 85.1 97.0 97.0 97.0 97.0 97.0 97.0 108.9 113.1 138.6 131.1 138.6 133.1 138.6 133.1 138.6 133.0 145.6 145.6 145.6 145.0 145.6 145.0 151.0	159.2 160.0 162.3 173.7 184.2 185.5 185.5 196.0 196.7 196.7 251.0 251.0 251.0 251.0 251.2 279.0 251.2 277.2
Con Edison PSE&G Attantic City Electric Co Nevada Power Co	PSEG Long Island ComEd San Diego G&E Co Salt River Project Narragansett Austin Energy PECO MidAmerican LADWP Orange & Rockland Public Service Co of Oklahoma Crity of San Antonio - (TX) SoCal Edison SoCal Edison Arizona Public Service Co City of Seanthe - (WA) Massachusetts Electric Co PPL Indianapolis Power & Light Co Union Electric Co - (MO) PECO	Public Service Co of Num Kentucky Utilities Ameren Illinois Public Service Co of Colorado Dayton Power & Light Northern States Power Cleveland Electric Illum Co Cleveland Electric Corp NSTAR Electric On CL&P (Eversource) Rochester Gas & Electric Corp Uvke Energy Indiana, LLC Georgia Power Co Jersey Central Power & Lt Co CenterPoint Energy Duke Energy Louisiana LLC Metropolitan Edison Co Wisconsin Electric Power Co Pacific Gas & Electric Co Pacific Sound Energy Inc Puget Sound Energy Inc Puget Sound Energy Inc Puget Sound Energy Inc Puget Sound Energy Inc Public Service Co of NH Duke Energy Progress - (NC) Central Hudson Gas & Electric Company Ohio Power Co Duke Energy Progress - (NC) Consumers Energy Co Duke Energy Progress - (NC) Central Hudson Gas & Electric Co Appalachian Power Co Duke Energy Progress - (NC) Central Hudson Gas & Electric Co

SAIFI Excluded (Without Major Event Days) Benchmarking Performance

#### SAIFI - Excluded (Without Major Event Days)

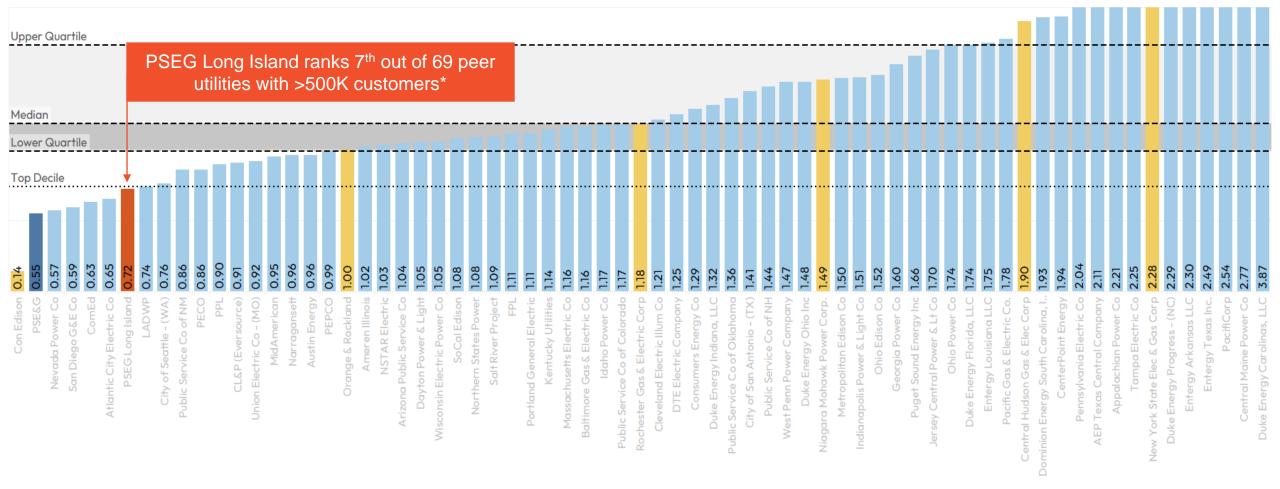
Source: 2022 US Energy Information Administation (EIA) Reliability Benchmark

Upper Quartile	PSEG Long Island ranks 13 <sup>th</sup> out of 69 peer utilities with >500K customers*
Median	
Top Decile	0.73 0.74 0.75 0.78 0.78 0.78 0.82 0.82 0.82 0.82 0.83 0.83 0.83 0.83 0.83 0.85 0.83 0.85 0.85 0.85 0.85 0.85 0.85 0.86 0.93 0.94 0.94 0.95 0.93 0.94 0.94 0.95 0.95 0.93 0.94 0.94 0.95 0.93 0.94 0.93 0.94 0.93 0.94 0.93 0.93 0.94 0.93 0.94 0.93 0.94 0.93 0.94 0.94 0.93 0.94 0.93 0.94 0.93 0.93 0.94 0.94 0.94 0.93 0.94 0.93 0.94 0.93 0.94 0.93 0.93 0.94 0.93 0.94 0.93 0.93 0.93 0.93 0.93 0.93 0.93 0.94 0.94 0.94 0.94 0.94 0.94 0.94 0.94
Con Edison Nevada Power Co ComEd FPL PSEKG San Diego GKE Co City of Seattle - (WA) Portland General Electric Attantic City Electric Co CL&P (Eversource) Public Service Co of NH	Proceeding isona a control of which with a control of which were control of which were control of which were control of which a contr

Index Performance – SAIFI – All-In (without weather exclusions) Benchmarking Performance

#### SAIFI - All Events (With Major Event Days)

Source: 2022 US Energy Information Administation (EIA) Reliability Benchmark



Multiple Customer Outages – Sustained MCO

#### **Sustained Multiple Customer Outages**

(CEMI4 - % of Customers w/ 4 or more outages > 5 Minutes) Source: EEI Reliability Report

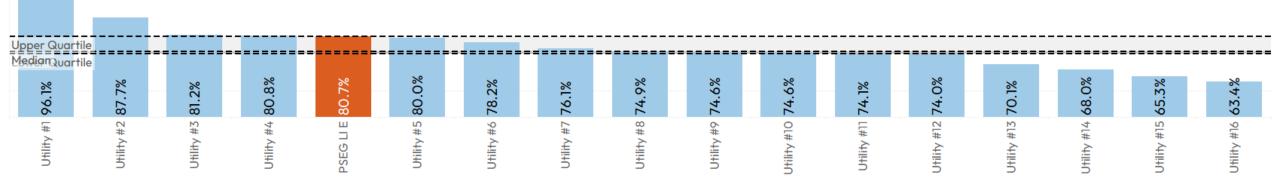
Upper Quartile			
Median	PSEG LI ranks 6 <sup>th</sup> out of 58 peer utilities		
Lower Quartile			
Top Decile			
0.16 1.02 1.18 1.74 1.81	2:10 2:10 2:16 2:28 2:52 2:55 2:65 3:06 3:06 3:06 3:05 3:48 3:65 3:65 3:65 3:65 3:73	5.70 3.86 4.09 4.09 5.00 5.00 5.00 5.00 5.00 6.02 6.07 6.02 6.07 6.02 6.07 6.07 6.28 6.07 6.28 6.07 8.05 8.05 8.96	
78 66 PSE&G 13 24	70 11 15 17 11 19 19 56 56 56 54 52 52 52 52 53 53 53 53 54 53 55 53 55 53 56 53 56 57 56 57 56 57 56 57 56 57 56 57 57 57 57 57 57 57 57 57 57 57 57 57	212 238 238 238 238 238 238 238 238 238 24 23 24 24 25 238 25 20 26 27 28 27 28 20 28 20 28 20 28 20 28 20 28 20 28 20 28 20 28 20 20 20 20 20 20 20 20 20 20 20 20 20	64 31 57 57 57 57 79 79 74 74 74 74 59 59 53 33

\*Target is at risk for 2023 but PSEG LI will meet the LIPA Board Policy of Top Decile (10%) Performance

#### First Call Resolution Benchmarking

#### First Call Resolution (A)

Source: AGA/EEI DataSource



#### First Call Resolution (B)

Source: FirstQuartile Consulting

