

## **FOR CONSIDERATION**

September 27, 2023

**TO:** The Board of Trustees

**FROM:** Thomas Falcone

**SUBJECT:** Consideration of Approval of the Selection of Firms to Provide Information  
Technology Consulting Services

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### **Requested Action**

The Board of Trustees (the “Board”) of the Long Island Power Authority (“LIPA”) is requested to approve a resolution, attached hereto as **Exhibit “A”**, authorizing the Chief Executive Officer, or his designee, to engage fourteen firms to provide Information Technology (“IT”) services on an as-needed basis for LIPA for a term not to exceed five years.

### **Background**

LIPA utilizes consultants on an as-needed basis to augment its subject matter experts (“SMEs”) and to provide IT services to support LIPA’s Department of Innovation and Information Technology (“DoIIT”). The services proposed in this Request for Proposals (“RFP”) will support LIPA’s IT capabilities and will cover various functions within DoIIT, including Application, Database, and web design support, Project Management and IV&V Support, Systems and infrastructure maintenance, and Risk and Security Management, among others.

On February 3, 2023, LIPA issued an RFP seeking experienced firms to provide IT consulting services to LIPA for a period of up to five years. The RFP was distributed to 42 firms. The RFP was also posted on LIPA’s website and in the New York State Contract Reporter.

70 firms responded to the RFP. The proposals were evaluated by the technical team, composed of DoIIT staff and by the Procurement team who evaluated the MWBE, SDVOB and cost aspects of the proposals.

### **Discussion**

The responsive proposals were evaluated according to the guidelines set forth in the RFP, which included assessments of the firms’ experience and qualifications, their hourly rates, proposed changes to LIPA’s standard consulting contract, and their proposals to comply with state requirements for participation by minority and women-owned business enterprises. Based on the evaluation, LIPA Staff recommends that the following firms be awarded contracts in the scopes indicated:

Scope	Firms
1- Application, Database, and Web Design support	Cogent Infotech Corporation, Spruce Technology, TEKsystems, Trigyn Technologies, Unique Comp Inc.
2- Project Management and IV&V Support	Burns & McDonnell, Ernst & Young US LLP, Tech Valley Talent, TEKsystems, TRC Companies Inc, RTI
3- Systems & Infrastructure Architecture Support	Cogent Infotech Corporation, Spruce Technology, TEKsystems, Trigyn Technologies, Unique Comp Inc.
4- Risk and Security Management	Burns & McDonnell, Ernst & Young US LLP, QED National, TEKsystems, Unique Comp Inc.
5- Data Analytics and Business Intelligence	Cogent Infotech Systems, CGI Technologies and Solutions, Compunnel Software Group Inc, TEKsystems
6- Utility Customer Service Operations	

The rates proposed by the firms have been determined to be reasonable.

### **Recommendation**

Based upon the foregoing, I recommend approval of the above-requested action by adoption of a resolution in the form of the attached resolution.

Attachment

**Exhibit "A"** Resolution

**EXHIBIT “A”**

**RESOLUTION AUTHORIZING THE ENGAGEMENT OF FIRMS TO PROVIDE  
INFORMATION TECHNOLOGY CONSULTING SERVICES**

**NOW, THEREFORE, BE IT RESOLVED**, that consistent with the attached Memorandum, the Chief Executive Officer or his designee be, and hereby is, authorized to engage the firms so designated in the accompanying memorandum to provide Information Technology consulting services, in the areas described, on an as-needed basis for the Long Island Power Authority and its subsidiary, the Long Island Lighting Company d/b/a LIPA (collectively, “LIPA”) for a term not to exceed five years.

Dated: September 27, 2023