



Director of Clean Energy

Do you want to join a team that values Service, Collaboration and Excellence?

Do you want to work with an organization that is committed to serving its customers and community by providing clean, reliable, and affordable energy to Long Island and the Rockaways?

Is being part of a value-driven organization important to you?

If yes, please check us out!

We are a team of motivated, engaged and exceptionally talented self-starters, willing to roll up our sleeves and do what is necessary to get the job done. If you are interested in joining this dynamic team and have a passion to learn, develop and want your experience to make an immediate impact, please apply.

What We Offer

We offer an environment of continuous development and growth. LIPA offers a thriving company culture, exceptional colleagues, and great benefits. Our benefit package includes:

- ❖ Hybrid work and flexible hours
- ❖ Medical insurance
- ❖ Dental and vision insurance at no cost to employee
- ❖ Paid holidays and generous leave time
- ❖ Professional development opportunities
- ❖ Educational assistance opportunities
- ❖ Multiple retirement plan options with company contribution
- ❖ Short-term and long-term disability coverage
- ❖ Flexible spending account
- ❖ Life Insurance
- ❖ 529 College Savings Program
- ❖ \$300 Wellness Reimbursement

What We Need

- ❖ Bachelor's degree in economics, public policy, engineering or related field
- ❖ Minimum of 7 years of leadership experience in the fields of climate change and/or clean energy policy with progressive levels of responsibility
- ❖ Expert level policy creation with proven record of advocacy leading to clean energy policy adoption by state legislatures, regulatory bodies, utilities, and executive action
- ❖ Extensive knowledge of energy and climate policy and of the electric utility sector
- ❖ Excellent verbal and written communication skills, ability to communicate effectively to a variety of audiences, including persuasive communication, and the ability to present organized and clear business case and recommendations
- ❖ Demonstrated ability to develop relationships and successfully engage in coalition-building to drive and achieve clean energy and advocacy objectives
- ❖ Intellectual curiosity, coupled with an innovative and entrepreneurial drive, comfortable with change and ambiguity as well as possessing a strong bias for action

LIPA's Corporate Values

Service: In all our actions, we serve our customers, community and the environment.

Collaboration: We leverage the abilities of our colleagues and stakeholders to benefit our customers.

Excellence: We build on our successes, celebrate our wins, and learn from our mistakes.

- ❖ Must be a beneficial electrification, energy efficiency and/or demand management program subject matter expert
- ❖ Demonstrated ability to advocate to various stakeholders for energy efficiency, beneficial electrification, and clean energy programs and the necessity for accelerating the transition to renewable energy and a modern grid
- ❖ Experience researching, writing white papers and communicating the regulatory and policy issues that are impeding the development of clean local energy projects, and the tools and best practices needed to overcome those barriers
- ❖ Proven leadership and interpersonal skills with the ability to drive results by collaborating with internal and external stakeholders
- ❖ Minimum 3 years leadership experience with program, product, and or process development, process improvement, program management and evaluation for energy efficiency or clean energy
- ❖ Proficient in Microsoft Office (Word, PowerPoint, Excel) required

What You'll Do At LIPA

LIPA's Director of Clean Energy is an experienced leader responsible for advancing the achievement of our energy efficiency, beneficial electrification, and related customer-centric programs. These include LIPA's programs for electric vehicles and heat pumps, behind-the-meter storage, as well as tariff-based programs for dynamic load management. The Director of Clean Energy is responsible for leading LIPA's work as a statewide leader in addressing climate change and accelerating the transition, as well as oversight of our Service Provider, PSEG Long.

The Director will conduct ongoing evaluation of innovative and cost-effective clean energy programs to identify priorities within the business segment and allocate the resources necessary to ensure that customer programs, products, and services meet the needs of residential and commercial customers we serve.

Other Essential Job Functions include:

- ❖ Leading the development of clean energy program goals and strategies, ensuring that those strategies are implemented, and the goals are achieved.
- ❖ Developing, maintaining, and strengthening relationships with decision-makers, agencies, and partners and communicating program objectives to these key audiences.
- ❖ Overseeing the implementation of the company's next generation of energy efficiency and beneficial electrification programs by developing and improving programs across all customer segments, including residential, large commercial, small to medium business, multifamily, low to moderate income and disadvantaged communities.
- ❖ Establishing a customer-centric and impact-driven design framework for assessing new ideas and opportunities, including federal funding or program support resources for clean energy programs that LIPA may be eligible for.
- ❖ Leading the evaluation and making recommendations around the effectiveness of the system implementer processes and performance to drive outcomes that increase the organizational capacity to achieve energy savings targets and produce a positive customer experience.
- ❖ Planning for and scoping the impact of new initiatives and regulatory requirements through collaboration with LIPA stakeholders to inform program design and execution.
- ❖ Leading efforts related to researching and analyzing program improvements, new program offerings, and program Island delivery models that increase LIPA's capacity to achieve energy savings targets and deliver a positive customer experience.
- ❖ Ensuring that program offerings and market solutions comply with regulatory and other requirements, meeting and exceeding customers and trade ally partner expectations, are efficient and cost-effective in delivery, and are well supported by reasonable measures for success.

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- ❖ Continuously seeking to improve program delivery processes and operations through review and assessment of program design and outcomes against key priorities and objectives and staying informed of industry trends and best practices.
- ❖ Effectively representing LIPA with stakeholders and the broader clean energy community to communicate the program designs and achievements and rally support from decision makers and stakeholders.
- ❖ Managing LIPA's participation in regulatory proceedings, including: partnering with the senior leadership teams (SLT) of LIPA and its Service Provider to develop business case strategy and resolve issues, utilizing knowledge of utility industry practices and/or benchmarks with industry peers, effectively communicating business case strategy or policy issues with SLT and other stakeholders as necessary, and acting as a liaison between Service Provider, LIPA, the Department of Public Service, and NYSERDA on all clean energy matters and public policy directives.
- ❖ Designing and evaluating key performance indicators for each program, Service Provider performance metrics, and budget funding, and managing customer bill impacts.
- ❖ Establishing and maintaining relationships with key national, regional and local business and trade groups to ensure that LIPA's program offerings and delivery comport with best practices and maximize program market penetration.

Salary Range: \$ \$175,000 - \$225,000

LIPA is an equal opportunity employer.

Applying: Interested parties should submit their cover letter and resume to Barbara Ann Dillon, Director of Human Resources and Administration, at 2023DirectorofCleanEnergy@lipower.org

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