# June 2022 Financial Results

## F&A Committee – July 2022



### LIPA CONSOLIDATED RESULTS – JUNE 2022

| (\$ in thousands)                         | Actual      | Budget      | \$ Var.    | % Var. | FY Budget   |
|---|-------------|-------------|------------|--------|-------------|
| Revenues                                  | \$1,885,759 | \$1,728,635 | \$157,124  | 9.1%   | \$3,850,840 |
| Power Supply Charge                       | 1,044,871   | 869,219     | (175,652)  | -20.2% | 1,879,216   |
| Revenue Net of Power Supply Charge        | \$840,888   | \$859,416   | (\$18,528) | -2.2%  | \$1,971,624 |
| PSEG Long Island Operating and Managed Ex | (penses     |             |            |        |             |
| PSEG Long Island Operating Expenses       | 279,763     | 296,693     | 16,930     | 5.7%   | 609,547     |
| PSEG Long Island Managed Expenses         | 62,985      | 88,767      | 25,782     | 29.0%  | 182,088     |
| Utility Depreciation                      | 140,801     | 139,161     | (1,641)    | -1.2%  | 289,157     |
| PILOTs                                    | 169,379     | 169,899     | 520        | 0.3%   | 344,478     |
| LIPA Operating Expenses                   | 37,457      | 42,450      | 4,993      | 11.8%  | 91,874      |
| LIPA Depreciation and Amortization        | 69,116      | 69,100      | (16)       | 0.0%   | 138,199     |
| Interest Expense                          | 170,126     | 171,020     | 894        | 0.5%   | 343,990     |
| Total Expenses                            | \$929,627   | \$977,089   | \$47,462   | 4.9%   | \$1,999,334 |
| Other Income and Deductions               | 24,589      | 19,399      | 5,190      | 26.8%  | 46,370      |
| Grant Income                              | 20,129      | 20,462      | (333)      | -1.6%  | 40,924      |
| Total Non-Operating Revenue               | \$44,718    | \$39,861    | \$4,857    | 12.2%  | \$87,294    |
| Change in Net Position                    | (\$44,021)  | (\$77,811)  | \$33,791   | 43.4%  | \$59,583    |

Note: Variance - favorable/(unfavorable)



### LIPA MANAGED EXPENSES & INCOME – JUNE 2022

| Actual    | Budget   | \$ Var.   | % Var.   | FY Budget   |
|-----------|--|---|--|---|
|           |  |   |  |   |
| \$37,457  | \$42,450   | \$4,993   | 11.8%  | \$91,874  |
| 56,609    | 56,593   | (16)  | 0.1%   | 113,185   |
| 12,507    | 12,507   | -   | 0.0%   | 25,014  |
|           |  |   |  |   |
| 170,126   | 171,020  | 894   | 0.5%   | 343,990   |
| \$276,698 | \$282,569  | \$5,870   | 2.1%   | \$574,064   |
| 12,956    | 9,295  | 3,661   | 39.4%  | 26,897  |
| 20,129    | 20,462   | (333)   | -1.6%  | 40,924  |
| \$33,085  | \$29,757   | \$3,328   | 11.2%  | \$67,821  |
| \$1,687   | \$1,975  | \$288   | 14.6%  | \$11,850  |
|           | \$37,457<br>56,609<br>12,507<br>170,126<br><b>\$276,698</b><br>12,956<br>20,129<br><b>\$33,085</b> | \$37,457 \$42,450<br>56,609 56,593<br>12,507 12,507<br>170,126 171,020<br><b>\$276,698 \$282,569</b><br>12,956 9,295<br>20,129 20,462<br><b>\$33,085 \$29,757</b> | \$37,457 \$42,450 \$4,993<br>56,609 56,593 (16)<br>12,507 12,507 -<br>170,126 171,020 894<br><b>\$276,698 \$282,569 \$5,870</b><br>12,956 9,295 3,661<br>20,129 20,462 (333)<br><b>\$33,085 \$29,757 \$3,328</b> | \$37,457 \$42,450 \$4,993 11.8%   56,609 56,593 (16) 0.1%   12,507 12,507 - 0.0%   170,126 171,020 894 0.5%   \$276,698 \$282,569 \$5,870 2.1%   12,956 9,295 3,661 39.4%   20,129 20,462 (333) -1.6%   \$33,085 \$29,757 \$3,328 11.2% |

Note: Variance - favorable/(unfavorable)

- LIPA operating expense is under budget by \$5.0M due to the timing of consulting services and lower legal settlements than reserved offset by the unbudgeted higher inflation factor on the management fee.
- Other income and deductions is favorable against budget by \$2.0M primarily due to gains realized on the OPEB account and the NMP2 Trust account partially offset by unrealized losses in the Rate Stabilization fund.



## LIPA LIQUIDITY POSITION – JUNE 2022

| (\$ in thousands)  | June 30, 2022   | Days<br>Cash |    | May 31, 2022 | Days<br>Cash |
|--|-----------------|--------------|----|--------------|--------------|
| Operating liquidity  |                 |              |    | •            |              |
| Unrestricted cash and cash equivalents                       | \$<br>506,491   |              | \$ | 650,439      |              |
| OPEB account cash, cash equivalents & investments            | 501,321         |              |    | 524,867      |              |
| PSEG Long Island Working Capital requirements                | 289,783         |              | _  | 290,428      |              |
| Total operating liquidity                                    | <br>1,297,595   | 152          |    | 1,465,734    | 172          |
| Available credit   |                 |              |    |              |              |
| General Revenue Notes - Revolving Credit Facility            | 200,000         |              |    | 200,000      |              |
| General Revenue Commercial Paper                             | 580,000         |              |    | 726,000      |              |
| Total available credit                                       | <br>780,000     |              |    | 926,000      |              |
| Total cash, cash equivalents, investments & available credit | \$<br>2,077,595 | 244          | \$ | 2,391,734    | 281          |
| Restricted cash  |                 |              |    |              |              |
| Clean Energy Compliance Fund                                 | 16,622          |              |    | 15,199       |              |
| FEMA - restricted  | -               |              |    | -            |              |
| UDSA   | 91,641          |              |    | 247,844      |              |
| Total restricted cash  | \$<br>108,263   |              | \$ | 263,043      |              |

LIPA continues to exceed its required 120 days cash and available credit on hand



### PSEG LONG ISLAND OPERATING EXPENSES – JUNE 2022

| (\$ in thousands)                         | Actual    | Budget    | \$ Var.   | % Var. | FY Budget |
|---|-----------|-----------|-----------|--------|-----------|
| PSEG Long Island Operating Expenses       |           |           |           |        |           |
| Transmission & Distribution               | \$91,430  | \$87,487  | (\$3,943) | -4.5%  | \$176,076 |
| Construction & Operations Services        | 17,646    | 19,088    | 1,442     | 7.6%   | 39,115    |
| Emergency Preparedness                    | 4,283     | 4,616     | 333       | 7.2%   | 9,156     |
| Customer Services                         | 48,176    | 51,682    | 3,507     | 6.8%   | 104,362   |
| Business Services                         | 65,755    | 69,810    | 4,056     | 5.8%   | 141,178   |
| Power System Management                   | 8,234     | 9,712     | 1,479     | 15.2%  | 19,264    |
| Energy Efficiency & Renewable Energy      | 33,350    | 43,106    | 9,756     | 22.6%  | 92,833    |
| Utility 2.0                               | 10,889    | 11,190    | 301       | 2.7%   | 27,563    |
| Total PSEG Long Island Operating Expenses | \$279,763 | \$296,693 | \$16,930  | 5.7%   | \$609,547 |

Note: Variance - favorable/(unfavorable)

- Total expenses are under budget by \$16.9M primarily due to:
  - T&D is over budget by (\$3.9M) due to telecommunication broker fee, vegetation management program, higher weather support, offset by lower training costs
  - Construction & Operations Services is under budget by \$1.4M due to lower labor and fringes driven by lower headcount and higher allocation of work to capital
  - Customer Service is under budget by \$3.5M due to open vacancies and contract delays
  - Business Services is under budget by \$4.1M due to open vacancies in IT and Strategic Planning & Analytics, coupled with lower contractor spend and legal support costs
  - Energy Efficiency is under budget by \$9.8M primarily due to the Commercial Efficiency Program which has achieved energy savings 12% above goal while holding costs to 36% below budget



#### PSEG LONG ISLAND MANAGED EXPENSES – JUNE 2022

| (\$ in thousands)                       | Actual    | Budget    | \$ Var.  | % Var. | FY Budget |
|---|-----------|-----------|----------|--------|-----------|
| PSEG Long Island Managed Expenses       |           |           |          |        |           |
| Uncollectible Accounts                  | \$12,874  | \$12,384  | (\$490)  | -4.0%  | \$28,760  |
| Storm Restoration                       | 11,586    | 38,590    | 27,003   | 70.0%  | 76,276    |
| NYS Assessment                          | 6,164     | 5,250     | (914)    | -17.4% | 11,719    |
| Utility Depreciation                    | 140,801   | 139,161   | (1,641)  | -1.2%  | 289,157   |
| Pension & OPEB Expense                  | 29,916    | 30,498    | 582      | 1.9%   | 61,400    |
| PILOTs - Revenue-Based Taxes            | 18,174    | 17,935    | (239)    | -1.3%  | 40,549    |
| PILOTs - Property-Based Taxes           | 151,205   | 151,964   | 759      | 0.5%   | 303,929   |
| PSEGLI Managed - Misc                   | 2,446     | 2,046     | (399)    | -19.5% | 3,933     |
| Total PSEG Long Island Managed Expenses | \$373,166 | \$397,827 | \$24,661 | 6.2%   | \$815,723 |
|   |           |           |          |        |           |
| Other Income & Deductions               | \$11,532  | \$10,061  | \$1,471  | 14.6%  | \$19,387  |

Note: Variance - favorable/(unfavorable)

• Storm Restoration is under budget by \$27.0M primarily due to fewer actual storms and related mutual aid assistance than budgeted. Budget included 7 storms of which 3 would need mutual aid assistance vs. an actual of 5 storms with only 1 requiring mutual aid assistance.

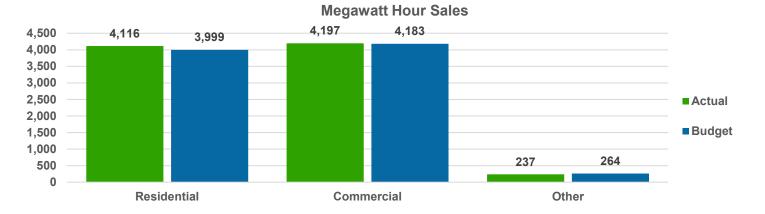


### **PSEG LONG ISLAND REVENUE – JUNE 2022**

| (\$ in thousands)                 | Actual      | Budget      | \$ Var.     | % Var. | Budget      |
|-----------------------------------|-------------|-------------|-------------|--------|-------------|
| Revenues                          | \$1,885,759 | \$1,728,635 | \$157,124   | 9.1%   | \$3,850,840 |
| Power Supply Charge               | \$1,044,871 | \$869,219   | (\$175,652) | -20.2% | \$1,879,216 |
| Revenue Net of Power Supply Costs | \$840,888   | \$859,416   | (\$18,528)  | -2.2%  | \$1,971,624 |

Note: Variance - favorable/(unfavorable)

- Revenue, net of PSCs, is (\$18.5M) lower than budget primarily driven by:
  - Delivery Service Adjustment (DSA) of (\$27.4M) primarily driven by lower Storm expenses of (\$27.0M)
  - Offset by higher miscellaneous revenues of \$7.7M due to higher than budgeted collection of late payment charges



### Sales of electricity are higher than budget by 104 GWh or 1.2% due to higher sales in residential sector partially offset by lower LIRR sales



### **CAPITAL EXPENDITURES – JUNE 2022**

| (\$ in thousands)   | Actual    | Budget    | \$ Var.  | % Var.  | FY Budget |
|---|-----------|-----------|----------|---------|-----------|
| Transmission and Distribution                               |           |           |          |         |           |
| Load Growth   | 83,942    | 85,360    | 1,417    | 1.7%    | 178,268   |
| Reliability   | 132,025   | 128,490   | (3,535)  | -2.8%   | 252,069   |
| Storm Hardening   | 33,099    | 39,501    | 6,402    | 16.2%   | 70,000    |
| Economic, Salvage, Tools, Equipment & Other                 | 17,275    | 24,806    | 7,530    | 30.4%   | 60,229    |
| Total Transmission and Distribution Projects                | \$266,339 | \$278,156 | \$11,817 | 4.2%    | \$560,566 |
| Other PSEG Long Island Capital Expenditures                 |           |           |          |         |           |
| Information Technology Projects                             | 16,109    | 31,097    | 14,988   | 48.2%   | 81,701    |
| Customer Operations   | 3,727     | 5,549     | 1,821    | 32.8%   | 10,683    |
| Other General Plant Projects                                | 644       | 352       | (292)    | -82.9%  | 3,072     |
| Fleet   | 3,194     | 6,515     | 3,321    | 51.0%   | 15,974    |
| Utility 2.0   | 9,243     | 17,975    | 8,732    | 48.6%   | 40,013    |
| Total Expenses  | \$32,917  | \$61,487  | \$28,570 | 46.5%   | \$151,444 |
| Total PSEG Long Island Capital Expenditures<br>(excl. FEMA) | \$299,257 | \$339,643 | \$40,386 | 11.9%   | \$712,010 |
| FEMA  | 5,335     | 1,353     | (3,982)  | -294.3% | 2,690     |
| Capital Storm   | 801       | 2,378     | 1,576    | 66.3%   | 4,755     |
| Management Fee  | 16,277    | 14,248    | (2,029)  | -14.2%  | 28,496    |
| Pending Project Authorization Funds                         | -         | 1,666     | 1,666    | 100.0%  |           |
| Total PSEG Long Island Capital Expenditures                 | \$321,670 | \$359,288 | \$37,619 | 10.5%   | \$747,951 |
| Nine Mile Point 2   | \$24,826  | \$24,910  | \$84     | 0.3%    | \$27,267  |
| LIPA Capital  | \$1,687   | \$1,975   | \$288    | 14.6%   | \$11,850  |

Note: Variance - favorable/(unfavorable)



T&D is under budget by \$11.8M driven by cost savings, construction and equipment delivery delays for Round Swamp New Substation, Brightwaters New Transformer & Switchgear, New 69kV Cable to Flowerfield, and Glenwood Substation Structural Modification, coupled with lower Storm Hardening due to contractor resource constraints due to mutual aid assistance required in other service territories offset by higher reliability spend due to Transmission Line Failure and Public Works.

- IT is under budget \$15.0M due to timing of scheduled work and open vacancies.
- Fleet is under budget \$3.3M due to continued supply chain issues.
- Utility 2.0 is under budget by \$8.7M due to pending energy storage procurement for Grid Storage and T&D infrastructure not requiring reinforcement at new EV charging stations for EV Make Ready coupled with delays with Customer Experience and DER Visibility.
- FEMA is over budget (\$4.0M) due to timing of construction for substation Inside Plant (IP) Repeaters and higher program management costs for additional circuits transferred from Power On.

### PSEG LONG ISLAND MAJOR CAPITAL EXPENDITURES – OVER \$25M (TOTAL PROJECT COST) – JUNE 2022

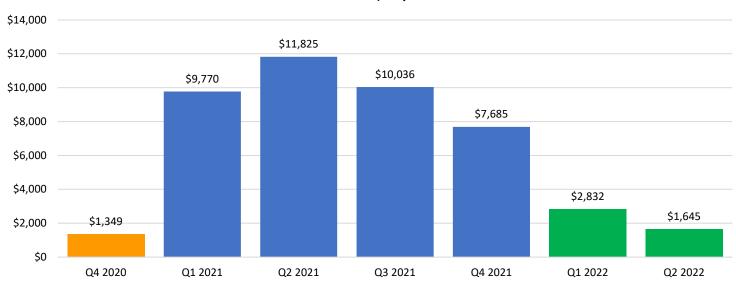
|  | U             | al Project Cost<br>M)**  | Total Project                    | Current                       | O                                     |
|--|---------------|--------------------------|----------------------------------|-------------------------------|---------------------------------------|
| Description  | Cost Estimate | Date of Cost<br>Estimate | Actuals Through<br>6/30/22 (\$M) | Working<br>Estimate*<br>(\$M) | Current Estimated<br>Completion Date* |
| Ruland Rd to Plainview: Transmission                             | \$46.8        | 2017                     | \$33.7                           | \$34.2                        | Jun-22***                             |
| Round Swamp Substation   | \$20.5        | 2018                     | \$20.3                           | \$27.6                        | Jun-22***                             |
| Arverne - New 33kV Circuit to Far Rockaway Substation            | \$31.2        | 2020                     | \$18.7                           | \$25.4                        | Oct-22                                |
| Flowerfield - Terryville: Install new 69 kV cable to Flowerfield | \$52.5        | 2022                     | \$2.9                            | \$52.5                        | Dec-23                                |
| Rockaway Beach - New 33kV Circuit to Arverne Substation          | \$36.9        | 2020                     | \$6.9                            | \$34.4                        | Jun-23                                |
| Brooklyn Ave (Massapequa) New Substation                         | \$22.7        | 2017                     | \$7.6                            | \$33.0                        | Dec-23                                |
| Navy Road New Substation   | \$33.5        | 2017                     | \$29.6                           | \$30.8                        | Oct-23                                |
| East Garden City: Switchgear replacement                         | \$49.0        | 2021                     | \$3.0                            | \$49.0                        | Jun-24                                |
| Fire Island Pines New Circuit to Ocean Beach                     | \$51.1        | 2017                     | \$2.4                            | \$46.1                        | Jun-24                                |
| Belmont: Convert substation from 33 kV to 69 kV                  | \$131.3       | 2021                     | \$0.1                            | \$131.3                       | Jun-25                                |
| North Bellmore Install 33 MVA bank, switchgear, and feeders      | \$28.8        | 2021                     | \$0.0                            | \$34.9                        | Jun-25                                |
| Smithtown: Storm Hardening                                       | \$34.1        | 2021                     | \$0.0                            | \$34.1                        | Dec-26                                |
| Transmission Operations Control Room Facility Replacement        | \$84.0        | 2018                     | \$0.0                            | \$78.2                        | Mar-26                                |
| Substation Security Expansion Project                            | \$52.9        | 2017                     | \$17.2                           | \$43.8                        | Dec-23                                |
| Bridgehampton to Buell: Transmission                             | \$46.1        | 2017                     | \$4.0                            | \$45.5                        | Jun-26                                |
| Elwood: Install new distribution bank and switchgear             | \$32.3        | 2021                     | \$0.0                            | \$32.3                        | Jun-37                                |
| North Bellport: Eastport 23kV conversion                         | \$26.4        | 2021                     | \$0.0                            | \$26.4                        | May-26                                |
| Southampton Install new 138kV cable to Deerfield                 | \$142.4       | 2021                     | \$0.2                            | \$142.4                       | Jun-28                                |
| Syosset to Shore Rd.: Transmission                               | \$268.0       | 2019                     | \$0.2                            | \$239.0                       | Jun-32                                |
| Total  | \$1,190.6     |                          | \$146.5                          | \$1,141.0                     |                                       |

\*The Current Working Estimate and Completion Dates will be updated ending June 30 and November 30.

\*\* Revised estimate based on PSEG LI new estimating process.



#### **OMS – JUNE 2022**



| TOTAL = \$45,142 |
|------------------|
|------------------|

| (\$ in thousand | ls)     |         |          |          |         |         |         |          |
|-----------------|---------|---------|----------|----------|---------|---------|---------|----------|
|                 | Q4 2020 | Q1 2021 | Q2 2021  | Q3 2021  | Q4 2021 | Q1 2022 | Q2 2022 | TOTAL    |
| TOTAL           | \$1,349 | \$9,770 | \$11,825 | \$10,036 | \$7,685 | \$2,832 | \$1,645 | \$45,142 |

