

RFP:

IT Consulting Services- Cyber Security

Questions (12/6) and **Answers: (12/9)**

1. Is this an incumbent position?

**Answer: No**

2. Will travel be required?

**Answer: No**

3. If the candidate is not available after selection, can we provide a substitute candidate?

**Answer: No**

4. What rate is the target for this position?

**Answer: Vendors are encouraged to submit their best rates.**

5. Is there any particular residency status required for this position?

**Answer: US Residency.**

6. Can we use a subcontractor for this position?

**Answer: Only if the subcontractor is an MWBE or SDVOB.**

7. What is the value of the contract?

**Answer: As indicated in the solicitation on the New York State Contract reporter the budget is up to \$50,000.00.**

8. If the contract ends, will LIPA be issuing an extension?

**Answer: No.**

8. What are the estimated number of hours that will be required to support LIPA?

**Answer: 10-40 per month- needed bases**

2. Can this support be provided remotely? If not, how many hours will be required onsite?

**Answer: partially/hours distribution: TBD**

3. Is there an incumbent on this solicitation?

**Answer: see #1 above**

9. Is this a part-time project? If so, how many hours per week are needed?

**Answer: see #8 above**

Can some of the work be done remotely?

**Answer: partially**

**10.** Page 8 – Section V Scope of Services:

- a. Can the C2M2 Assessment be made available to all vendors now, or only the winning bidder upon designation?

**Answer: No**

- b. Can LIPA estimate the average number of hours or days each week that it might require the SME's availability?

**Answer: see #8 above**

Do you expect most of that availability to be on-site, remote, or a mix of both?

**Answer: mix of both**

- c. Can LIPA provide vendors with an organization chart of its IT and InfoSec organizations, so we have an idea of your current internal resources to help us estimate the level of interface with the LIPA team?

**Answer: The resource with the CIO and two managers.**

- d. Is LIPA open to a vendor providing a small team of SMEs from which we can provide the optimal expert for each task we are assigned, or do you want only a single SME to be provided?

**Answer: No**

- e. Will the vendor that LIPA engaged for the C2M2 assessment have any advantage over other vendors in this procurement, if LIPA used an outside party for the C2M2?

**Answer: No**

**11.** Page 10 – Section E. Other

- a. Can LIPA share its 1-year budget for these services with vendors, or at least an upper and lower range of its typical Not-to-Exceed threshold?

**Answer: see answer to Question 7 above.**

**12.** Page 11 – Section B. Selection Process

- a. If interviews are scheduled with finalists, what is the likely week in December or January that LIPA anticipates holding these interviews?

**Answer: January**

**13.** Page 13 – Section D. Disabled Veteran Owned Businesses

a. If we intend to include a SDVOB subcontractor on our SMW team, should we describe that firm in the “General Information” or “Other” section as described in Section VII Proposal Requirements?

**Answer: Either section is fine.**

14. Who did the cyber security assessment? Are they allowed to bid on this opportunity? Is there any OCI issue on this for them?

**Answer: Deloitte**

I am assuming there is only 1 position and you are looking for an hourly rate? Is that correct?

**Answer: Hourly Rate.**

15. What is the duration of the contract?

**Answer: 1 year**

16. When do you plan to award this contract? Will there be any interview of the proposed candidate? What happens if the proposed candidate is not available for the interview if authority takes time to interview?

**Answer: January**

17. Submitting 5 hard copies of proposal along with flash drive is a lot, can authority accept the electronic submission?

**Answer: No. We need hard copies as well as an electronic copy in a flash drive.**

18. The assessment identifies opportunities for advancing LIPA’s Cyber Security Posture. Many of these opportunities are underway or will be considered for implementation during the next 6- 12 months

a. Could you please list and clarify what are the opportunities that are underway?

**Answer: Not to be shared at this stage**

19. Has LIPA conducted a cyber security risk assessment or would risk assessment would part of this engagement?

**Answer: Yes, LIPA has conducted the risk assessment- No RA is not part of this engagement**

20. Does this engagement include;

a. Policies and procedures – **Answer: Yes**

b. Technical security control implementation – **Answer: No**

c. Does the engagement require an onsite meeting- **Answer: Yes**

21. Is there currently an incumbent company or previous incumbent, who completed similar contract performing these services?

**Answer: see answer to #1, above.**

22. If so - can you please provide incumbent contract number, dollar value and period of performance?

**Answer: N/A**

23. Are you satisfied with incumbent performance?

**Answer: N/A**

24. Can we submit multiple candidates resume with the response?

**Answer: Vendors can and should submit up to 2 resumes.**

25. Would you like to meet candidate in-person or phone hire is possible ?

**Answer: both**

26. What is the anticipated Contract Award Date?

**Answer: January 2019**

27. There is no mention of utility experience in the threshold criteria-

**Answer: Utility experience is mandatory**

28. Will agency accept proposals from companies that do not possess utility experience?

**Answer: Yes but proposed SME must have utility experience (Power)**

29. Sections C and D are not in the RFP-

**RFP has been revised to match Index, see attachment at the end of document.**

**C. Other**

**D. Pricing**

30. Is the excel template on page 10 sufficient to provide pricing?

**Answer: yes.**

31. Is there a specific format for the technical response?

**Answer: see page 11 and 12 for proposal instructions and conditions.**

32. Please clarify the scope of the audit that is mentioned. Is the audit limited to processes, activities and documentation for this engagement only?

**Answer: All of the above plus technical controls**

33. Is the firm allowed to engage subcontractors for this engagement?

**Answer: See answer to #6 above.**

34. Is there an incumbent for this contract?

**Answer: see #1 above.**

35. What amount of work is the Long Island Power Authority expecting to be performed on-location?

**Answer:** TBD

36. While these are not full-time assignments, are there any specific time requirements expected of the contractor (i.e. expected number of hours per week)?

**Answer:** see #8 above

37. Is the Long Island Power Authority expecting a price breakdown for each service provided by the contractor in the price proposal?

]38. Against which standard or framework the assessment was done?

**Answer:** C2M2

39. Are you looking any specific standard or framework for gap assessment and risk assessment?

**Answer:** C2M2/NIST

40. Are you compliant or to be compliant for any standard or framework?

**Answer:** N/A

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**Amendment 1- 12/9/19**

**E.C. Other (No Page Limit)**

LIPA's Standard Consulting Agreement is posted on the RFP website. Proposals accompanied by a written acceptance of all terms and conditions in LIPA's Standard Consulting Agreement will receive more favorable consideration by LIPA, as set forth in section VII.A.4 below. No modifications or exceptions will be considered to Appendix A - "STANDARD CLAUSES FOR NEW YORK STATE CONTRACTS." Proposed exceptions to LIPA's Standard Consulting Agreement, which is posted on the RFP website, must include specific alternative language as well as a basis for the proposed change and will be considered on a case-by-case basis. LIPA reserves the right to reject exceptions or modifications to its Standard Consulting Agreement. Please provide separate pricing in the format of the table below:

**D. Pricing**

<b>Title</b>	<b>Hourly rate</b>
Cyber Security SME-Utility	