



LIPA CONSOLIDATED RESULTS – NOVEMBER 2019

| | | Annual ¹ | | | |
|-------------------------------------|-------------|---------------------|------------|--------|-------------|
| (\$ in thousands) | Actual | Budget ¹ | \$ Var. | % Var. | Budget |
| | | | | | |
| Revenues | \$3,292,075 | \$3,274,542 | \$17,533 | 0.5% | \$3,525,631 |
| Power Supply Charge | 1,648,293 | 1,658,151 | 9,858 | 0.6% | 1,793,456 |
| Revenue Net of Power Supply Costs | \$1,643,782 | \$1,616,391 | \$27,391 | 1.7% | \$1,732,175 |
| PSEG Long Island Operating Expenses | \$522,080 | \$531,920 | \$9,840 | 1.8% | \$581,919 |
| PSEG Long Island Managed Expenses | 620,139 | 586,030 | (34,109) | -5.8% | 640,386 |
| LIPA Managed Expenses | 527,168 | 533,264 | 6,096 | 1.1% | 581,422 |
| Total Expenses | \$1,669,387 | \$1,651,214 | (\$18,173) | -1.1% | \$1,803,727 |
| Other Income and Deductions | \$63,702 | \$35,762 | \$27,940 | 78.1% | \$43,850 |
| Grant Income | 28,710 | 28,529 | 181 | 0.6% | 35,878 |
| Total Non-Operating Revenue | \$92,412 | \$64,291 | \$28,121 | 43.7% | \$79,728 |
| Change in Net Position | \$66,807 | \$29,468 | \$37,339 | 126.7% | \$8,176 |

Note: Variance - favorable/(unfavorable)

 $^{^{1}}$ Reflects proposed budget amendment carryover of \$12.6M related to Utility 2.0



LIPA MANAGED EXPENSES AND INCOME – NOVEMBER 2019

| | | Annual | | | |
|--|-----------|----------|----------|--------|-----------|
| (\$ in thousands) | Actual | Budget | \$ Var. | % Var. | Budget |
| LIPA Expenses | | | | | |
| LIPA Operating Expenses | \$68,468 | \$78,068 | \$9,600 | 12.3% | \$85,419 |
| LIPA Depreciation and Amortization | 102,449 | 103,296 | 847 | 0.8% | 112,687 |
| LIPA Deferred Amortized Expenses | 22,930 | 22,924 | (6) | 0.0% | 25,015 |
| Interest Expense, Other Interest Costs | , | ,- | (-/ | | -,- |
| and Interest Amortizations | 333,321 | 328,976 | (4,345) | -1.3% | 358,301 |
| Total Expenses | \$527,168 | 533,264 | \$6,096 | 1.1% | \$581,422 |
| | | | | | |
| Other Income and Deductions | \$42,449 | \$11,925 | \$30,524 | 256.0% | \$17,996 |
| Grant Income | 28,710 | 28,529 | 181 | 0.6% | 35,878 |
| Total Income | \$71,159 | \$40,454 | \$30,705 | 75.9% | \$53,874 |
| LIPA Capital Expenditures | \$1,253 | \$5,225 | \$3,972 | 76.0% | \$5,700 |

Note: Variance - favorable/(unfavorable)

- LIPA expenses are under budget by \$6.1M primarily due to lower consulting expenses resulting from project timing delays
- Other income and deductions are favorable against budget by \$30.7M primarily due to:
 - Realized gains totaling \$15M on the sale of investments in the Nine Mile Decommissioning Fund
 - Higher interest rates on investments and higher than budgeted investment balances
- Capital expenditures are under budget by \$4.0M due to the delayed start of the ERP system implementation



LIPA LIQUIDITY POSITION – NOVEMBER 2019

| (\$ in thousands) | November 30, 2019 | November 30, 2019 Days Cash | | October 31, 2019 Days (| |
|--|-------------------|-----------------------------|-------------|-------------------------|------|
| Operating liquidity | | | | | |
| Cash and cash equivalents | \$828,375 | | \$885,842 | | |
| OPEB account cash, cash equivalents & investments | 322,388 | | 315,900 | | |
| PSEG Long Island working capital requirements | 336,181 | | 330,371 | | |
| Total operating liquidity | 1,486,944 | 186 days | 1,532,113 | 192 | days |
| Available credit | | | | | |
| General Revenue Notes - Revolving Credit Facility | 198,000 | | 198,000 | | |
| General Revenue Notes - Commercial Paper | 545,000 | | 550,000 | | |
| Total available credit | 743,000 | | 748,000 | | |
| Total cash, cash equivalents, investments & available credit | \$2,229,944 | 280 days | \$2,280,113 | 286 | days |
| Restricted cash | | | | | |
| FEMA grant proceeds | 11,124 | | 15,715 | | |
| UDSA | 246,326 | | 224,365 | | |
| Total restricted cash | \$257,450 | | \$240,080 | | |

LIPA continues to exceed its required 120 days cash and available credit on hand



PSEG LONG ISLAND OPERATING EXPENSES – NOVEMBER 2019

| (\$ in thousands) | | Annual ¹ | | | |
|--|-----------|---------------------|-----------|--------|-----------|
| | Actual | Budget ¹ | \$ Var. | % Var. | Budget |
| PSEG Long Island Operating Expenses | | | | _ | |
| Transmission & Distribution | \$169,429 | \$163,983 | (\$5,446) | -3.3% | \$177,615 |
| Customer Services | 113,112 | 115,742 | 2,630 | 2.3% | 126,620 |
| Business Services | 145,726 | 154,925 | 9,199 | 5.9% | 170,975 |
| Power Markets | 11,077 | 12,841 | 1,764 | 13.7% | 14,156 |
| Energy Efficiency & Renewable Energy | 78,759 | 82,033 | 3,274 | 4.0% | 88,794 |
| Utility 2.0 | 3,976 | 2,396 | (1,580) | -65.9% | 3,759 |
| Total PSEG Long Island Operating Expenses | \$522,080 | \$531,920 | \$9,840 | 1.8% | \$581,919 |

Note: Variance - favorable/(unfavorable)

- Transmission & Distribution expenses are over budget by \$5.4M primarily due to work related to reliability, safety and training initiatives
- Customer Services expenses are under budget by \$2.6M primarily due to savings from Utility 2.0
- Business Services expenses are under budget by \$9.2M due to a delay in projects, lower outside services costs and open vacancies
- Power Markets expenses are under budget by \$1.8M due to delays in filling vacancies and a delay in projects
- Energy Efficiency & Renewable Energy expenses are under budget by \$3.3M primarily due to increased activity in lower cost rebate programs

¹Reflects budget amendment carryover of \$12.6M related to Utility 2.0 (timing and delays of IT functionalities for Smart Meters projects and procurement delays for Energy Efficiency programs)



PSEG LONG ISLAND MANAGED EXPENSES – NOVEMBER 2019

| (\$ in thousands) | | Annual | | | |
|---|-----------|-----------|------------|--------|-----------|
| _ | Actual | Budget | \$ Var. | % Var. | Budget |
| PSEG Long Island Managed Expenses | | | | | |
| Uncollectible Accounts | \$16,105 | \$18,430 | \$2,325 | 12.6% | \$19,867 |
| Storm Restoration | 86,068 | 49,756 | (36,312) | -73.0% | \$54,854 |
| NYS Assessment | 9,256 | 8,780 | (476) | -5.4% | \$9,453 |
| Utility Depreciation | 206,345 | 206,091 | (254) | -0.1% | \$226,118 |
| PILOTs - Revenue-Based Taxes | 32,200 | 31,844 | (356) | -1.1% | \$34,321 |
| PILOTs - Property-Based Taxes | 268,051 | 268,456 | 405 | 0.2% | \$292,861 |
| Miscellaneous | 2,114 | 2,674 | 560 | 20.9% | \$2,912 |
| Total PSEG Long Island Managed Expenses | \$620,139 | \$586,030 | (\$34,109) | -5.8% | \$640,386 |
| Other Income and Deductions | \$21,253 | \$23,837 | (\$2,584) | -10.8% | \$25,854 |

Note: Variance - favorable/(unfavorable)

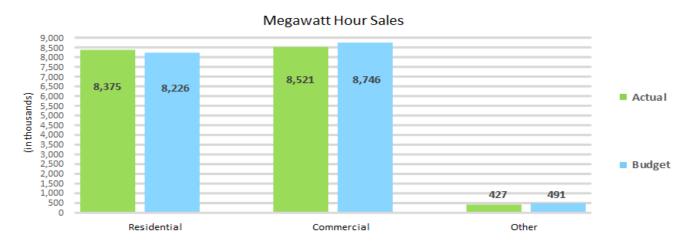
Storm Restoration is over budget by \$36.3M due to higher restoration costs as PSEG Long Island responded to twelve storms in 2019, five of which included mutual aid assistance. As a point of reference, through November 2018, PSEG Long Island responded to eighteen storms, six of which included mutual aid assistance at the cost of \$88.8M



PSEG LONG ISLAND REVENUE VARIANCE – NOVEMBER 2019

| | | November Year to Date | | | | | |
|-----------------------------------|-------------|-----------------------|----------|--------|-------------|--|--|
| (\$ in thousands) | Actual | Budget | \$ Var. | % Var. | Budget | | |
| Total Revenue | \$3,292,075 | \$3,274,542 | \$17,533 | 0.5% | \$3,525,631 | | |
| Power Supply Charge | 1,648,293 | 1,658,151 | 9,858 | 0.6% | 1,793,456 | | |
| Revenue Net of Power Supply Costs | \$1,643,782 | \$1,616,391 | \$27,391 | 1.7% | \$1,732,175 | | |

Revenue, net of Power Supply Costs, is \$27.4M higher than budget primarily due to the (1) Delivery Service Adjustment (DSA) resulting from (i) higher than budgeted storm expense of \$36.3M, partially offset by (ii) higher than budgeted investment earnings of \$8.6M and (2) lower miscellaneous revenue



Sales of electricity were lower than budget by 140 GWh or -0.8% due to higher penetration of LED lighting, energy efficient products, rooftop solar and lower than expected load growth, partially offset by the impact of weather



CAPITAL EXPENDITURES – NOVEMBER 2019

| (\$ in thousands) | | November Year to Date | | | | |
|--|-----------|-----------------------|-----------|--------|------------|--|
| | Actual | Budget ¹ | \$ Var. | % Var. | Budget | |
| Transmission and Distribution | | | | | | |
| Regulatory Driven | \$6,724 | \$22,335 | \$15,611 | 69.9% | \$25,489 | |
| Load Growth | 143,692 | 233,679 | 89,987 | 38.5% | 262,030 | |
| Reliability | 167,906 | 172,983 | 5,077 | 2.9% | 190,518 | |
| Economic, Salvage, Tools, Equipment & Other | 43,157 | 37,899 | (5,259) | -13.9% | 41,963 | |
| Total Transmission and Distribution Projects | \$361,480 | \$466,896 | \$105,417 | 22.6% | \$519,999 | |
| Other PSEG Long Island Capital Expenditures | | | | | | |
| Information Technology Projects | 28,290 | 33,475 | 5,185 | 15.5% | 35,236 | |
| Customer Operations | 14,178 | 16,062 | 1,884 | 11.7% | 18,297 | |
| Other General Plant Projects | 2,317 | 8,585 | 6,268 | 73.0% | 8,944 | |
| Fleet | 1,910 | 2,485 | 575 | 23.2% | 5,495 | |
| Utility 2.0 | 55,205 | 63,910 | 8,706 | 13.6% | 69,661 | |
| Total Other Capital Expenditures | \$101,900 | \$124,517 | \$22,618 | 18.2% | \$137,633 | |
| Budget Amendment Carryover ¹ | | (\$56,900) | | | (\$56,900) | |
| Total PSEG Long Island Capital Expenditures Excluding FEMA | \$463,379 | \$534,514 | \$71,134 | 13.3% | \$600,732 | |
| FEMA | 106,229 | 144,144 | 37,914 | 26.3% | 153,609 | |
| Capital Storm | 3,437 | 3,174 | (264) | -8.3% | 3,501 | |
| Management Fee | 28,563 | 26,516 | (2,048) | -7.7% | 28,926 | |
| Total PSEG Long Island Capital Expenditures | \$601,609 | \$708,347 | \$106,737 | 15.1% | \$786,768 | |
| Nine Mile Point 2 | \$21,276 | \$19,081 | (\$2,195) | -11.5% | \$19,461 | |

Note: Variance - favorable/(unfavorable)

- T&D is under budget \$105.4M due to load growth and reliability project delays resulting from public outreach and delays in permitting/clearance
- IT Projects are under budget \$5.2M driven by delays in project implementation
- Other General Plant projects are under budget \$6.3M due to a postponement in facility projects at certain leased facilities due to National Grid property review;
- Utility 2.0 is under budget \$8.7M due to IT project delays partially offset by AMI deployment being ahead of schedule
- FEMA is under budget \$37.9M due to lower contracted construction costs and delays resulting from permitting issues

¹Reflected proposed budget amendment carryover for T&D \$44.3M, IT \$4.7M, Other General Plant Projects \$3.3M and U2.0 \$9.1M offset by \$4.5M for accelerated AMI Smart Meter replacement, resulting in a net change of \$56.9M



PSEG LONG ISLAND MAJOR CAPITAL EXPENDITURES – OVER \$25M (TOTAL PROJECT COST) – NOVEMBER 2019

| | Original Total Project Cost | | Total Duningt | | | |
|---|-----------------------------|--------------------------|--|--------------------------------------|-----------------------------------|--|
| Description | Cost Estimate | Date of Cost Estimate | Total Project Actuals Through 11/30/19 (\$M) | Current Working Estimate (\$M) | Current Projected Completion Date | |
| Malverne Upgrade Substation & Distribution Feeder | \$18.1 | 2017 | \$22.3 | \$24.3 | Dec-19 | |
| Southampton to Canal: Transmission | \$29.5 | 2018 | \$19.3 | \$29.8 | May-19 | |
| Two Way Radio System Replacement | \$42.1 | 2017 | \$32.9 | \$47.7 | Mar-20 | |
| Belmont New Substation | \$51.3 | 2017 | \$9.1 | \$44.4 | Jul-20 | |
| Berry St.: New Substation | \$36.2 | 2017 | \$29.6 | \$43.2 | Jun-21 | |
| Hempstead: New Substation | \$33.2 | 2017 | \$29.1 | \$36.7 | Oct-20 | |
| Ruland Rd to Plainview: Transmission | \$46.8 | 2017 | \$4.0 | \$54.3 | Jun-22 | |
| East Garden City to Valley Stream: Transmission | \$176.6 | 2017 | \$16.8 | \$161.4 | Dec-20 | |
| Kings Highway: New Substation | \$54.0 | 2017 | \$42.0 | \$55.1 | Dec-20 | |
| Bridgehampton to Buell: Transmission | \$46.1 | 2017 | \$0.9 | \$59.6 | Jun-23 | |
| Riverhead to Canal: Transmission | \$191.5 | 2017 | \$3.7 | \$105.3 | Jun-21 | |
| Lindbergh (Nassau Hub): New Substation | \$51.0 | 2017 | \$16.0 | \$63.6 | Jun-22 | |
| Navy Road New Substation | \$33.5 | 2017 | \$9.3 | \$31.7 | Dec-22 | |
| Fire Island Pines New Circuit to Ocean Beach | \$51.1 | 2017 | \$1.5 | \$50.8 | Jun-23 | |
| Massapequa New Substation | \$22.7 | 2017 | \$0.6 | \$29.7 | Jun-23 | |
| Transmission Operations Control Room Facility Replacement | \$84.0 | 2018 | \$0.0 | \$84.0 | May-23 | |
| Substation Security Expansion Project | \$52.9 | 2017 | \$9.8 | \$57.4 | Dec-23 | |
| Total | \$1,020.6 | | \$246.8 | \$979.0 | | |



PLAN OF FINANCE UPDATE

- On December 6th, LIPA executed a forward interest rate swap to lock in low current interest rate levels for the future refunding (9/1/2022) of our \$250 million Series 2012 General Revenue Bonds. LIPA secured an interest rate of 1.857% that will generate a net present value savings equal to approximately \$83 million as the Series 2012A coupon rate is 5%.
- LIPA called for redemption \$14 million of its taxable 2014B Bonds with cash on hand. This redemption is an efficient use of cash as the bonds pay 3.407%.

