

RECAP

In a unique three-way partnership to help our commercial customers find answers about their energy issues and lower their energy bills, LIPA has created a new energy efficient program called RECAP; Retrofit Energy and Capacity Program.

RECAP targets commercial customers, multi-family buildings with more than four apartments and government facilities seeking to retrofit or replace existing equipment for the following technologies:

- Lighting upgrades (retrofit and new fixtures)
- Lighting controls
- Upgrading HVAC units
- Refrigeration upgrades
- Motors and VFD's (variable frequency drives)
- Energy Management Systems
- HVAC retro-commissioning

Energy service companies, called ESCOs, that have been competitively selected by LIPA will facilitate participation in RECAP. These ESCOs may contact you by mail or telephone, or, you can contact them directly through LIPA's Web site, www.lipower.org/cei/recap.html, or by calling LIPA's Energy Infoline at 1-800-692-2626.

As with any purchasing decision, you have a choice of several ESCOs. You can speak with one or two, or all of them, until you are satisfied. Shop around for the arrangement that's best for you.



More choice... Better service!

www.lipower.org
1-800-692-2626



RECAP Retrofit Energy and Capacity Program



Local business is the backbone of the Long Island economy, and one of the most important factors in achieving success is maintaining the bottom line.

LIPA's RECAP program is specifically designed to help you make energy efficient improvements that can save you real dollars.

www.lipower.org

How will this program work?

1. The ESCO will evaluate your facility and make recommendations for upgrades and improvements. They will provide you with a proposal to perform the work. There are multiple ESCOs for each market segment, so customers should shop around for the best deal.
2. You and the ESCO will choose the equipment most suitable to you and your business.
3. The ESCO handles LIPA approval of the project.
4. LIPA approves the project and provides an incentive to the ESCO to help offset the cost of the project.
5. The ESCO will install your new, energy-efficient measures.
6. You start saving energy dollars!

LIPA is well aware of the financial pressures in the business environment. That is why this program was developed to provide energy solutions to Long Island businesses.

Approved ESCOs

Custom Energy
913-888-8050 X207
Johnson Controls
516-937-2310

Frequently Asked Questions

Once I choose an ESCO, what happens next?

The ESCO will arrange to visit your site and do a “walk through,” evaluating electric equipment for retrofit or replacement. They will make recommendations for suggested upgrades, and you decide whether or not to accept their proposal. Once the offer is agreed upon, the ESCO sends the project to LIPA for approval. LIPA may send a representative to perform a pre-inspection. Once LIPA approval takes place, work can begin. When work is complete, LIPA performs a post-installation inspection, to verify the installed equipment before the ESCO receives payment.

How do I pay for the equipment?

The payment is negotiated between the customer and the ESCO and will spell out the project, equipment, schedule and financial arrangement unique to your application.

How does the ESCO get paid?

You and the ESCO will agree upon a price that you will be charged for the work being performed at your site. Since LIPA is paying the ESCO an incentive for the energy savings actually achieved at your site as well as other locations, the amount you actually pay will only be a fraction of the actual cost of the job. Best of all, the money you save from reduced energy bills is yours for the life of the equipment..

What is LIPA's role?

LIPA has contracted with the approved ESCO's to make the RECAP program available to our customers. The customer's direct line of communication is with the ESCO regarding all aspects of their particular agreement.

For additional information about RECAP, and all LIPA's solutions for business, visit www.lipower.org.

